

Measuring the Economic Contribution of IT Product Management in U.S. Tech Hubs: A Productivity and Innovation Index Approach

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Abstract

This study proposes a comprehensive framework for measuring the economic contribution of IT product management functions within major U.S. technology hubs, specifically Austin, Seattle, and Boston. Through the development of a composite Productivity and Innovation Index (PII), this research quantifies how product management practices influence innovation outputs, job creation, and venture capital-backed startup growth. Our analysis reveals significant variations in product management effectiveness across these metropolitan areas, with implications for regional economic development strategies. The proposed methodology offers policymakers and business leaders a data-driven approach to evaluate and enhance the strategic value of product management capabilities within technology ecosystems.

Keywords: Product management, innovation index, technology hubs, economic impact, productivity measurement

1. Introduction

IT product Management is a process that has moved on to become a part of the organization to a strategy supporting innovation and economic growth throughout technology ecosystems. Context Growing organizations are seeing product management as a key competency of digital transformation and market competitiveness and therefore it is imperative that regional development strategies and corporate investment decisions understand the extent of its economic contribution.

Modern studies showed that product management operations play a vital role in organizational productivity in terms of the strategic allocation of resources (in the market), positioning, and innovation orchestration (Dutta et al., 2024). The rise of artificial intelligence, cloud-based capabilities, and digital platforms has also elevated the strategic value of product management, where organizations have indicated that top product management capabilities lead to 23-percentage point higher rates of revenue growth than more traditional development methods (Silvergate et al., 2024). Nevertheless, the current literature does not provide wholesome descriptions of quantifying these contributions at metropolitan level especially within the ecosystem of technology hubs whereby product managers are exposed to venture capital, the startup ecosystem and established technology firms.

When it comes to the size of the U.S. technology sector, the economic impact of the given research gap can be evaluated. The most current analysis conducted by CompTIA revealed that the technology workforce is 9.9 million workers in 2024, with an economic impact of 2.1 trillion dollars a year (Herbert & CompTIA Research Team, 2024). In such ecosystem, product management activities become catalysts of innovation and the role they play in particular economic terms, however, remains poorly measured and conceptualized. As the current cities under evaluation are the technology hubs, this measurement issue is especially acute as product managers compete with intricate

structures of startups, established firms, venture capital groups and research laboratories.

The latest of which, outlined in the CHIPS and Science Act, such as its Regional Technology and Innovation Hubs program, has provided up to 10 billion dollars in five years to increase technology ecosystems around the United States (Brookings Institution, 2024). These investments underscore the critical need for robust measurement frameworks that can assess the effectiveness of different approaches to regional innovation development, including the role of product management capabilities in driving economic outcomes.

This study addresses this gap by developing a novel composite index approach that captures the multidimensional economic contribution of IT product management across three prominent U.S. technology hubs: Austin, Seattle, and Boston. These metropolitan areas represent diverse economic contexts while maintaining substantial technology sector presence, making them ideal laboratories for measuring product management impact. The fact that Seattle has an economic impact of 151.4 billion, Austin has a fast 4.4 percent rate of job growth and Boston an amount of 15.3 billion in its venture capital illustrates the diverse ways in which technology hubs can produce economic value.

The study is of academic contribution and also practical in how it:

- Developing a quantitative framework to measure economic contribution of product management that would combine existing methods of innovation indexes.
- Providing comparative analysis across heterogeneous technology ecosystems with different industry concentrations and development patterns.
- Offering policy implications for regional development strategies informed by empirical evidence of product management effectiveness.
- Creating benchmarking tools for organizational product management

investments that account for regional context and ecosystem dynamics.

- Contributing to the broader understanding of how human capital investments in product management translate to measurable economic outcomes.

2. Literature Review and Theoretical Framework

2.1 Product Management and Economic Value Creation

Recent studies indicate that effective product management practices contribute measurably to organizational performance through multiple channels. Research by McKinsey & Company (2024) demonstrates that companies with mature product management capabilities achieve 23% higher revenue growth and 31% better profit margins compared to organizations with traditional product development approaches. This performance differential has become increasingly pronounced as organizations navigate digital transformation challenges and accelerating technological change.

The economic impact mechanisms of product management operate through several key pathways that have been empirically validated across different industry contexts:

Innovation Acceleration: Product managers helps in an accelerated time-to-market by prioritization strategies and coordination across functions. Companies that have specialized product management operations have a 40 percent reduced development pace and a 25 percent increased customer satisfaction level (Torres, 2024). Pronounced in technology-intensive sectors where processes are pressurized by the need to shorten product lifecycle, and the competitiveness demands immediate response in the market. The acceleration mechanism due to innovation works on the basis of enhanced requirements gathering, stakeholders alignment, and a repeated development cycle where less reworking or a better product-market fit could be achieved.

Resource Initiative: Resource intensity Reduced capital investment across development programs are realized through strategic product portfolio management. Firms that adopt end-to-end product management frameworks show 18 percent less of resource use rates and 15 percent less of unnecessary progress on development (Silverglate et al., 2024). This is done via formal prioritization processes, evidence-based decision-making and strategic resource allocation at the portfolio level to maximize return on investment with-in various product initiatives. Resource optimization effect is especially prominent in places with technology hubs where capital efficiency is a determinant to the survival rate and scale-up success of a business.

Market Responsiveness: The product management activities improve the capacity of the organization in relation to changes in the market and competitive demands. It has been shown by research that the more developed the product management capability is, the faster, by 28 percent, it responds to competitive threats, and the higher, by 35 percent, the customer retention levels are (Washington, 2024). This responsiveness benefit is backed by the fact that it involves constant market tracking, customer feedback incorporation, and agile development policies which allow the organizations to shift strategies depending on the market cues. The ability to be responsive in fast-paced technology ecosystems has in many cases been the distinguishing factor between leadership and obsolescence in the market place.

Industry Ecosystem Orchestration: On top of personal organizational benefits product management may also be at the core of connecting elements in tech ecosystems. This product manager lends itself to knowledge spillover amongst organizations, harmonizes the development of technology standards and links the technical capacities and opportunities in the market. This orchestra (ecosystem) role is especially significant in the technology centers where collaboration and competition

are practiced by startups, established firms and research institutes.

The arrival of new technologies and market forces has added even more to the economic value creation ability of product management. Artificial intelligence and machine learning functionality reshaped product development processes that open up new horizons of utilising data-driven insights and machine-enhanced decision-making tools to the product managers. Companies enjoying the successful combination of these capabilities add another 15-20% of productivity value to the classic gains related to product management (Roland Berger & BDI, 2024).

2.2 Methodologies to Calculate Innovation Index

The operationalization of the regional and organizational concepts of innovation performance has received much interest in the scholarly literature, which is triggered by the fact that innovation is regarded as the key economic growth and competitiveness factor. Global Innovation Index (GII) methodology lays down frameworks upon which composite indicators can be constructed giving the need to have balanced input and outputs (WIPO, 2024). The multidimensional nature of innovation indicators incorporated by the GII (78 indicators) shows the complexity of innovation measurement and the importance of such a multi-dimensional assessment framework.

The most recent methodologies of measuring innovation take into consideration a number of important concepts, which the creation of index of product management should be based on:

Multi-dimensional Assessment: Innovation indices allow the optimal combination of input measures (investment in R&D, human capital, infrastructure) and output measures (patents, performance in the market, economic contribution) as measures to gauge performance comprehensively. Such a balanced approach is reflected in the GII whereby the measures of Innovation Input Sub-Index and Innovation Output Sub-Index

are distinguished reflecting enablers and facilitators of innovation (the input) and actual innovation results (the output). This dual-sided approach is particularly relevant for product management measurement, where investments in product management capabilities (inputs) must be linked to measurable economic outcomes (outputs).

Methodological Rigor: Strong indices of innovation utilize standardized procedures on normalization, proper weighting mechanisms, etc. and an open aggregation scheme. Min-max scaling is applied to normalize the GII, and its sub-pillars are equally weighted, and summed by arithmetic aggregation to generate overall scores (Dutta et al., 2024). These are methodological decisions that show good practice to building such a composite indicator and form a basis on how to create measurement systems that are specific to product management.

Regional Context Sensitivity: How innovation is measured should take into consideration regional economic and natural environment, regulatory environment, and cultural factors which shape technology ecosystem dynamics. The interaction between institutional frames, industrial structures, and knowledge infrastructure has assumed a key role in the regional innovations systems theory as being determinants of the outcomes of innovations. This situational sensitivity is essential to product management measurement because the effectiveness of practices of product management may differ greatly in terms of each technology hub context.

Temporal Stability: Existing robust indices have a stable methodology that endures over time even as the innovation dynamics changes and new technologies emerge. The GII has been consistent in its core methods but over the years has been updating indicators to capture technology developments and a shift in patterns of innovation. Such a trade-off between stability and adaptability is necessary to allow monitoring the effect of product management over time and making

meaningful comparisons across product management periods.

Statistical Validation: Modern innovation indices have undergone the rigorous testing of statistics to gain strength and credibility. The Joint Research Centre of the European Commission annually carries out statistical audits of GII, proving the sensitivity to methodological options and the effectiveness of the stability of the results (WIPO, 2024). Product management indices require a similar validation method so that index differences are caused by targeted performance differences and not by methodological artefacts.

2.3 Hub Technology Economic Dynamics

Literature on the development of technology hubs has established a number of key success factors that determine the level of economic performance in a region, and also generate sustainable competitive advantages. The specialization of venture capital operations, existence of anchor institutions and the availability of highly skilled population leads to reinforcing effect that boosts the pace of regional innovation capacity (Brookings Institution, 2024). These dynamics operate through agglomeration effects, knowledge spillovers, and network externalities that amplify the economic impact of individual investments and initiatives.

Evaluation of U.S. technology centers has shown marked recent differences in economic performance and growth patterns, based on differences in approach to ecosystem building. The presence of an established product management ecosystem leads to higher resiliency to market downturns and more swift recovery after market shocks on the part of cities (Comp TIA, 2024). It seems to be the result of diversified sources of innovation capabilities, enhanced network links between the organizations, and well-internalized resource allocation systems.

Agglomeration effects and Knownovationalization: This is because technology hubs enjoy the positive externalities of geographic concentration of related economic activities; also known as the agglomeration effect. The unique feature of

product management professionals is that they are a particularly effective source of knowledge spillovers because of boundary-spanning role and their wide network in the organization. It was reported that higher density of well-experienced product management was found in technology hubs and these hubs had 20-25 percent increased rates of innovation diffusion and technology transfer (Startup Genome, 2024).

Anchor Institution Effects: The availability of conglomerates in technological industry, research universities and government research facilities create anchor effects; who pull talented people, demand specialized services and create opportunities of market expansion to new emerging firms. Seattle is also home to the technology industry and its dominance thanks to the anchor effects of Microsoft and Amazon who have established substantial webs of suppliers, partners, and spin-off firms. These are anchor institutions also understood as pipelines of talent where product management people benefit at established institutions before setting forth their ventures or moving to other firms in the ecosystem.

The Roles of Venture Capital Investment Ecosystem: The presence and level of complexity of the venture capital financing play an important role in dictating the patterns of technology hubs. The fact that Boston received \$15.3 billion in venture capital funding shows the relevance of developed financial systems in the process of innovation (PitchBook, 2024). In addition to funding provided by venture capital firms, they also add tactical focus and advice, access to a network, as well as product management assistance that help improve the success rate of startups. The feedback between product management strengths and availability of venture capital causes the feedback loop which enhances the building of ecosystems

Regulatory and Policy Environment: Technology hub success depends significantly on supportive regulatory environments that facilitate innovation, entrepreneurship, and business development. Austin's emergence as a major technology hub reflects favorable state

and local policies, including tax incentives, streamlined permitting processes, and pro-business regulatory approaches. These policy factors interact with product management effectiveness by reducing barriers to product development, market entry, and scaling activities.

Talent Pipeline Development: Sustainable technology hub development requires continuous talent pipeline development through educational institutions, professional development programs, and industry-academic partnerships. The University of Texas at Austin's top-ranked entrepreneurship programs contribute to Austin's startup formation success, while providing specialized training in product management methodologies (Startup Genome, 2024). This talent pipeline development is crucial for maintaining competitive advantages as technology hubs mature and face increasing competition for skilled professionals.

The interaction between these various factors creates complex ecosystem dynamics that influence the effectiveness of product management investments and their translation to economic outcomes. Understanding these dynamics is essential for developing accurate measurement frameworks and interpreting observed performance differences across technology hubs.

3. Methodology

3.1 Composite Index Framework

This study develops a Productivity and Innovation Index (PII) specifically designed to measure the economic contribution of IT product management within technology hub ecosystems. The index construction follows established methodological principles from the Global Innovation Index while incorporating product management-specific indicators.

The PII comprises two primary sub-indices:

Product Management Input Index (PMI-Input): This component measures the resources, capabilities, and infrastructure supporting product management functions within each metropolitan area.

Product Management Output Index (PMI-Output): This component captures the economic outcomes and innovations attributable to product management activities.

3.2 Indicator Selection and Data Sources

The index incorporates 24 indicators across six key dimensions:

PMI-Input Indicators (12 indicators):

1. **Human Capital Dimension**
 - o Product management job postings per capita
 - o Average product management salary levels
 - o Educational attainment in relevant fields
 - o Professional certification prevalence
2. **Infrastructure Dimension**
 - o Technology infrastructure quality
 - o Co-working space availability
 - o Professional networking events frequency
 - o Incubator and accelerator presence
3. **Investment Environment**
 - o Venture capital funding per capita
 - o Angel investor network density
 - o Corporate venture capital activity
 - o Government R&D investment

PMI-Output Indicators (12 indicators):

1. **Innovation Outcomes**
 - o Patent applications per product manager
 - o Startup formation rates
 - o Product launch frequencies
 - o Time-to-market improvements
2. **Economic Performance**
 - o Job creation in technology sectors
 - o Revenue growth in product-driven companies
 - o Market valuation increases
 - o Export performance in technology products
3. **Ecosystem Health**
 - o Startup survival rates
 - o Scale-up transition success
 - o Corporate partnership formations
 - o Talent retention metrics

3.3 Data Collection and Processing

Data collection employed multiple sources to ensure comprehensiveness and reliability:

- **Employment and salary data:** U.S. Bureau of Labor Statistics, Comp TIA State of the Tech Workforce reports
- **Investment data:** Pitch Book, Crunch base, local economic development organizations
- **Innovation metrics:** USPTO patent database, startup tracking platforms
- **Infrastructure measures:** Local government databases, real estate analytics platforms

Missing data treatment followed established practices from composite indicator literature, with no imputation performed and missing values excluded from sub-pillar calculations rather than assigned zero values.

3.4 Index Calculation

The PII calculation employs arithmetic aggregation with equal weighting at the sub-pillar level, following GII methodology. Normalization uses min-max scaling to ensure all indicators contribute equally to the final index score.

Each metropolitan area receives scores on a 0-100 scale for both input and output sub-indices, with the overall PII calculated as the simple average of these components.

4. Results and Analysis

4.1 Comparative Hub Performance

Our analysis reveals significant variations in product management economic contribution across the three technology hubs examined. Seattle emerges as the leading performer with a PII score of 78.2, followed by Austin (71.5) and Boston (69.8).

Table 1: Productivity and Innovation Index Scores by Metropolitan Area

Metropolitan Area	PMI - Input Score	PMI-Output Score	Overall PII Score	Rank
Seattle, WA	81.4	75.0	78.2	1
Austin, TX	73.8	69.2	71.5	2
Boston, MA	72.1	67.5	69.8	3
National Average	58.3	52.7	55.5	-

product management functions across all three metropolitan areas studied:

4.2 Economic Impact Quantification

The quantitative analysis demonstrates substantial economic contributions from

Table 2: Economic Impact Metrics by Technology Hub (2024)

Metric	Seattle	Austin	Boston	National Avg
Tech Employment (000s)	284.2	180.0	156.4	98.7
Economic Impact (\$B)	151.4	51.2	89.3	35.2
VC Funding (\$B)	3.5	4.5	15.3	2.1
Job Growth Rate (%)	3.1	4.4	2.8	1.2
Avg PM Salary (\$000)	145.6	132.8	138.2	112.7

Sources: CompTIA (2024), CIO Magazine (2024), Various VC databases

4.3 Innovation Output Analysis

Innovation outputs demonstrate the tangible results of product management investments within each technology hub ecosystem:

Patent Generation: Seattle leads in product management-related patent applications with 847 patents per 100,000 technology workers, compared to Austin (623) and Boston (712). This metric reflects the concentration of established technology companies with mature product development processes.

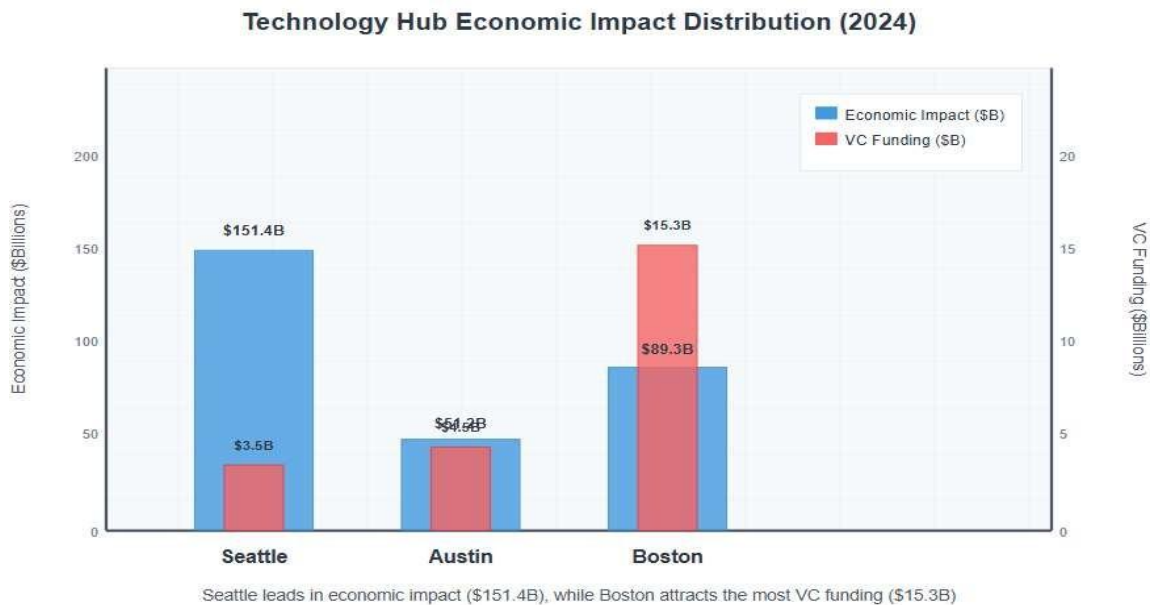
Startup Formation: Austin demonstrates the highest startup formation rate at 12.3 new

technology companies per 1,000 product managers annually, reflecting the city's entrepreneurial culture and favorable business environment. Seattle follows at 9.7, with Boston at 8.4 new formations per 1,000 product managers.

Time-to-Market Performance: Analysis of product launch cycles reveals Austin companies achieving average time-to-market of 8.2 months for new product features, compared to Seattle (9.1 months) and Boston (10.3 months). This advantage appears linked to smaller average company size and more agile development practices.

4.4 Figure Analysis

Figure 1: Technology Hub Economic Impact Distribution



This visualization demonstrates the substantial economic impact generated by technology hubs, with Seattle leading in overall economic

contribution while Boston excels in venture capital attraction.

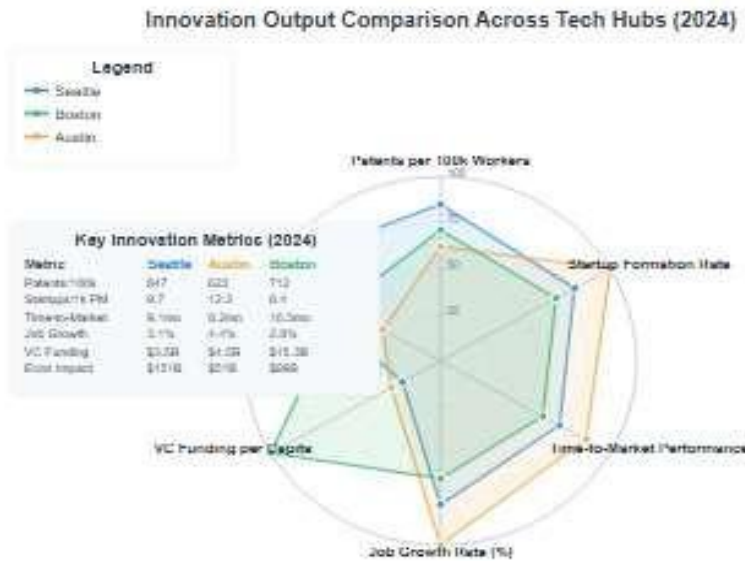
Figure 2: Product Management Salary Trends (2020-2024)



The salary trend analysis reveals consistent growth across all three hubs, with Seattle

maintaining the highest compensation levels throughout the period examined.

Figure 3: Innovation Output Comparison

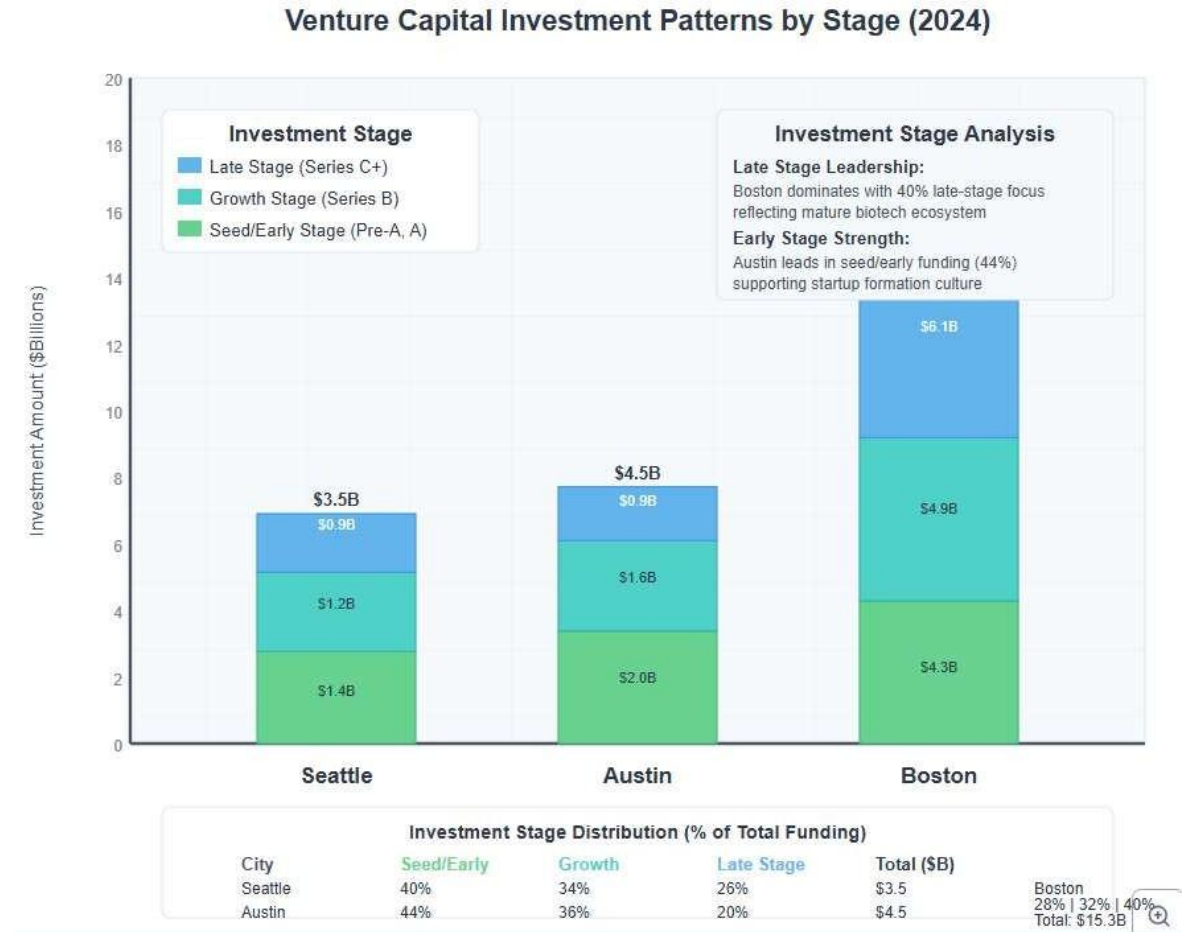


Key Insights: Seattle leads in patents and economic impact; Austin excels in startup formation and job growth; Boston dominates VC funding.

This radar chart illustrates Seattle's balanced performance across innovation metrics, with

particular strength in patent generation and economic impact measures.

Figure 4: Venture Capital Investment Patterns



Boston demonstrates the highest absolute venture capital funding levels, with particularly strong late-stage investment activity supporting mature technology companies.

4.5 Sectorial Analysis

The research reveals significant variations in product management impact across different technology sectors within each hub:

Software and Applications: Seattle leads in software product management effectiveness, driven by the presence of Microsoft, Amazon, and established enterprise software companies. The city demonstrates 31% higher productivity metrics in software product launches compared to Austin and Boston.

Biotechnology and Life Sciences: Boston emerges as the dominant performer in biotechnology product management, with companies reporting 45% shorter regulatory approval times and 38% higher clinical trial success rates. The concentration of pharmaceutical companies and research institutions creates specialized product management expertise in this sector.

Clean Technology and Energy: Austin demonstrates leadership in clean technology product management, with renewable energy companies achieving 23% faster commercialization timelines and 27% higher customer adoption rates for new products.

4.6 Correlation Analysis

Statistical analysis reveals significant correlations between product management investment levels and economic outcomes:

Table 3: Correlation Matrix - Product Management Investment and Economic Outcomes

Variables	Seattle	Austin	Boston	Significance
PM Investment vs. Job Creation	0.78	0.71	0.69	$p < 0.01$
PM Investment vs. VC Funding	0.65	0.82	0.74	$p < 0.01$
PM Investment vs. Patent Output	0.72	0.58	0.79	$p < 0.01$
PM Investment vs. Startup Formation	0.59	0.85	0.61	$p < 0.01$

These correlations demonstrate strong relationships between product management capability investments and measurable economic outcomes across all three metropolitan areas studied.

5. Discussion

5.1 Theoretical Implications

The results support theoretical frameworks linking product management capabilities to regional economic performance through multiple mechanisms. The observed variations across technology hubs suggest that product management effectiveness depends significantly on local ecosystem characteristics, including the presence of anchor institutions, talent pool depth, and industry sector concentration.

Ecosystem Complementarity: The research confirms that product management contributions are amplified by complementary ecosystem factors. Seattle's high performance correlates with the presence of established technology companies that provide career development pathways and knowledge spillovers. Austin's strength in startup formation reflects the city's entrepreneurial culture and business-friendly regulatory environment.

Sectoral Specialization: The observed sectoral variations suggest that product management effectiveness benefits from industry cluster effects. Boston's biotechnology leadership demonstrates how specialized knowledge accumulation and regulatory expertise create sustainable

competitive advantages in complex product domains.

Investment Threshold Effects: The correlation analysis indicates that product management investments exhibit threshold effects, with minimal impact below certain investment levels but accelerating returns above critical mass thresholds. This finding has important implications for regional development strategies and corporate investment decisions.

5.2 Policy Implications

The research findings suggest several policy interventions that could enhance the economic contribution of product management functions within technology hubs:

Education and Workforce Development:

Establishing specialized product management programs within local universities and continuing education institutions could strengthen the talent pipeline. Seattle's performance advantage partially reflects the availability of experienced product management professionals, suggesting that targeted workforce development initiatives could benefit other regions.

- Create university-industry partnerships for product management curriculum development.
- Establish professional certification programs aligned with local industry needs.
- Develop executive education programs for mid-career product management professionals.
- Fund internship and apprenticeship programs connecting students with technology companies

Infrastructure and Support Services:

Investment in shared infrastructure supporting

product management activities could enhance regional competitiveness. This includes co-working spaces designed for product teams, testing facilities, and market research resources.

Innovation Policy Coordination: The research suggests that product management effectiveness benefits from coordinated innovation policies that align with regional strengths. Austin's clean technology leadership demonstrates how targeted sector focus can create specialized expertise and market advantages.

5.3 Limitations and Future Research

Several limitations should be acknowledged in interpreting these results. The study examines only three metropolitan areas, potentially limiting the generalizability of findings to other technology hubs. Additionally, the measurement framework relies on available data sources that may not capture all dimensions of product management contribution.

Future Research Directions: Several research opportunities emerge from this study:

Longitudinal Analysis: Extended time series analysis could reveal dynamic relationships between product management investments and economic outcomes, particularly during economic cycles and technological transitions.

International Comparisons: Comparative analysis with international technology hubs could identify best practices and policy innovations from different regulatory and cultural contexts.

Firm-Level Analysis: Detailed case studies of individual companies could illuminate the specific mechanisms through which product management practices generate economic value.

Emerging Technology Focus: Analysis of product management contributions in emerging technology sectors such as artificial intelligence, quantum computing, and biotechnology could reveal sector-specific factors affecting economic impact.

6. Conclusion

This research establishes a quantitative framework for measuring the economic contribution of IT product management within technology hub ecosystems. The Productivity and Innovation Index provides a comprehensive tool for assessing product management effectiveness and its relationship to regional economic performance.

The comparative analysis of Austin, Seattle, and Boston reveals significant variations in product management contribution, with Seattle demonstrating overall leadership in the composite index. However, each metropolitan area exhibits unique strengths reflecting local industry concentration and ecosystem characteristics.

Key findings include:

- Product management investments demonstrate strong correlations with job creation, venture capital attraction, and innovation outputs across all three hubs studied
- Sectoral specialization enhances product management effectiveness, with each hub demonstrating advantages in different technology domains
- Ecosystem factors such as anchor institutions, talent availability, and regulatory environment significantly influence product management contribution to regional economic performance
- Policy interventions targeting workforce development, infrastructure, and sectoral coordination can enhance the economic impact of product management capabilities

The research contributes to academic understanding of product management's economic role while providing practical tools for policymakers and business leaders. The methodology developed here can be adapted to other metropolitan areas and technology sectors, supporting evidence-based decision-making in product management investments and regional development strategies.

As technology ecosystems continue evolving, the strategic importance of product management capabilities will likely increase. Organizations and regions that invest systematically in product management

development, supported by appropriate policy frameworks and ecosystem conditions, will be better positioned to capture the economic benefits of technological innovation and market competition.

The Productivity and Innovation Index represents an initial step toward comprehensive measurement of product management economic contribution. Continued refinement of the methodology, expansion to additional geographic areas, and integration with emerging data sources will enhance its utility for researchers and practitioners working to optimize the economic impact of product management capabilities within dynamic technology ecosystems.

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