

Building Safe, Efficient, and Modern Food Factories: Key Lessons from Managing Multi-Million Dollar Infrastructure Projects in a Fortune 500 Plant

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Abstract

The food manufacturing industry faces unprecedented pressure to modernize aging infrastructure while maintaining operational continuity, ensuring worker safety, and meeting stringent regulatory requirements. This study investigates critical success factors, barriers, and outcomes of multi-million dollar infrastructure projects in Fortune 500 food manufacturing plants. Through a comprehensive questionnaire survey collecting data from 89 major capital projects (valued \$5M-\$250M) across 28 Fortune 500 food companies, this research examines project performance across safety, efficiency, and modernization dimensions. Results indicate that 67.4% of projects achieved targeted safety improvements, while only 52.8% met efficiency goals within budget and schedule constraints. "Operational continuity challenges," "regulatory compliance complexity," "legacy system integration," and "workforce adaptation" emerged as the most significant barriers to project success. Statistical analysis reveals strong positive correlations between integrated project management approaches and achievement of safety ($r=0.682$, $p<0.01$), efficiency ($r=0.594$, $p<0.01$), and modernization objectives ($r=0.721$, $p<0.01$). Companies employing comprehensive front-end planning, phased implementation strategies, and cross-functional governance structures achieved 35-48% better outcomes than those using traditional approaches. The findings provide evidence-based guidance for food industry executives and project managers undertaking

major infrastructure investments, demonstrating that systematic project management significantly improves outcomes despite the unique challenges of operating food manufacturing environments.

Keywords: Food manufacturing; Infrastructure projects; Capital investment; Project management; Safety; Operational efficiency; Modernization; Fortune 500

1. Introduction

The world food manufacturing market is under more pressure than ever to upgrade the aging infrastructure and at the same time keep production timelines, provide product safety, meet the changing regulation, and secure workers safety (Klumpp et al., 2021). In 2022 alone, food and beverage producers spent more than 21 billion in capital investment in the United States, and individual Fortune 500 companies invested half a century or more in upgrades, expansions, and modernization projects annually (Food Engineering, 2023). These infrastructure projects are multi-million dollars, which are vital strategic investments that can be used to define competitive positioning over decades.

The infrastructure projects in the functioning food plants pose unique challenges as compared to the greenfield construction. The manufacturing process cannot be halted; the risk of contamination must be addressed; governmental bodies demand a lot of paperwork and licenses; the current utility

systems limit the design opportunities; and people have to work in new technologies preserving the food safety standards (Akkerman et al., 2010). A project breakdown would cost the company more than a million dollars per day in lost production, regulatory fines, product recalls, or injuries to workers aftermaths that go way beyond the usual construction cost and schedule overruns (Mahalik and Nambiar, 2010).

Nevertheless, there is little systematic research on the topic of managing an infrastructure project within a food manufacturing setting even though this field of study is strategically important and invests a lot of resources. The majority of the project management literature is related to the construction of buildings, oil and gas plant, or plant pharmaceutical, and there is only limited information focusing on the specifics of the food industry (Hwang and Ng, 2013). The limited literature that exists on food facility projects focuses on regulatory compliance and food safety, as opposed to the overall project performance on the safety, efficiency, and modernization fronts (Luning et al., 2008).

This body of research lacks a lot of practical implications. The executives and project managers within the food industry are not guided with evidence based information in making multi-million dollar investments in infrastructure. The questions that remain are: What are the factors that most predictively predict project success in food manufacturing settings? What are the most prevalent derailment points of these projects? What can major Fortune 500 firms do to perform better? Which project management strategies achieve the best possible outcomes due to the peculiarities of the business of managing food facilities?

This research paper answers these questions, by conducting a thorough research on infrastructure project management in the fortune 500 food manufacturing firms. The objectives of the research are:

(1) To explore the current infrastructure project performance in the food manufacturing industry;

(2) To determine the critical success factors and barriers that affect the project outcomes;

(3) To analyze the relationships between the project management strategies and the attainment of safety, efficiency, and modernization goals; and

(4) To design evidence-based conclusions about the management of the major capital projects in the functioning food facilities.

The results add up to the academic knowledge and practice in the industry. In terms of academic value, the study takes the project management theory to a less studied setting, namely food manufacturing infrastructure projects, to establish industry-specific success factors and obstacles. In practice, the evidence-based knowledge can allow food industry executives to make better investment choices and project managers engage in better approaches, which can have a better effect on the results of annual capital investments in the billions of dollars.

Section 2 of this paper is then a review of the literature that is relevant to the topic of infrastructure projects, the requirements of a food manufacturing facility and the management of a project within the limitations of the operational environment. Section 3 presents the research methodology such as survey design, data collection and data analysis techniques. Section 4 gives findings on performance, success factors and barriers of projects. Section 5 is implied, results are compared to existing literature and limitations are discussed. Section 6 concludes with the key findings and recommendations on the future research.

2.Literature Review

2.1.Infrastructure Projects in Food Manufacturing

Infrastructure projects within food manufacturing include capital expenditures that alter or increase physical facilities, such as the production lines, utilities, buildings, automation mechanisms and safety apparatus (Garcia Martinez et al., 2013). The nature of these projects is basic to the new facility

construction because of the need to sustain the operations during the construction process. Scholten et al. (2014) discovered that food manufacturers are constrained with special constraints that include: sanitary need which restricts the materials and build-up; allergen control which demands separate working zones; pest control which restricts access points; and regulatory control which requires large volumes of paperwork.

The magnitude and intricacy of food manufacturing infrastructure projects have grown significantly in the last twenty years ago. Investments in automation due to labor shortages and quality improvement purposes are now routinely in excess of \$50 million to upgrade single production lines (Fredriksson and Jonsson, 2009). Food chain infrastructure of importance to food safety necessitates special refrigeration systems, insulated buildings, and controlled environments with significant cost and technical complexity escalating project expenses and technical complexity (Shukla and Jharkharia, 2013). The further complexity is added by sustainability efforts, and fortune 500 food companies invest into water reclamation systems, renewable energy installations, and waste reduction technology that need to be integrated with the existing facility infrastructure (Taghikhah et al., 2020).

A study by Arica et al. (2018) on portfolio of capital projects in food companies discovered that 38 percent of the projects had cost overruns with more than 15 percent and 44 percent had finished over 60 days late. The causes of these performance deficits were strained to an underestimation of complexity and front-end planning, and not considering the unique constraints that the food industry would present. Nevertheless, their study was more on the project implementation as opposed to the wider range of success factors, obstacles, and deliverables.

2.2.Complex Projects Critical Success Factors.

The literature on project management determines many factors that are attributed to

the successful results of multifaceted capital projects. The commitment to leadership becomes a leading factor with engaged executive sponsors having a much higher probability to meet their goals (Joslin and Müller, 2015). Extensive front-end planning with complete feasibility studies, risk management and stakeholder engagement minimizes downstream modifications and enhances performance (Hwang et al., 2017). Good governance mechanisms that have decisive decision making power will lead to avoidance of scope creep and fast solution to problems (Too and Weaver, 2014).

Stakeholder management is another success factor that is critical especially in projects that involve several organizational functions. A cross-functional team comprising of operations, engineering, quality, EHS (Environment, Health, and Safety), and regulatory representatives detects problems at an earlier stage and a practical solution is arrived at than the engineering-only teams (Beringer et al., 2013). The early and constant engagement of the end users who will be the operations staff that will operate with new systems enhances the quality of the design and makes transitions easier (Aga et al., 2016).

The choice of technology and methodology also has an effect. BIM also facilitates improved visualization, clash analysis and coordination especially where complicated retrofit scenarios occur (Azhar, 2011). Lean construction practices lower the wastes and enhance schedule predictability (Dave et al., 2016). Modular building techniques reduce on-site activities and disturbance, but may not be applicable to the food manufacturing retrofit (Wuni and Shen, 2020).

It becomes especially important in complex projects that risk management comes to the fore. Technical, schedule, cost, and organizational risks are systematic risks that are identified, assessed, and mitigated to achieve a substantial improvement (Hwang et al., 2014). Nevertheless, the lack of sufficient risk management in most of the organizations is especially employed in the context of small or medium-sized projects because of the lack

of resources and the perceived lack of value (Hwang et al., 2014).

2.3. Constrained Operating Environments of Project Management.

The manufacturing infrastructure projects that are involved in food manufacturing are in what researchers call constrained operating environment facilities that have to remain operational despite being modified (Lindhard and Wandahl, 2014). These settings are characterized by special problems that make them unlike the normal construction projects. The nature of the continuity of production impairs access of construction, restrict work schedules, and frequent coordination with operations (Halpin, 2010). Prevention of contamination requires the use of temporary avoidance, specialized cleaning procedures, and limited range of choice of materials (Mahalik and Nambiar, 2010).

The study conducted by Kerosuo et al. (2015) on hospital reconstruction projects revealed that another limited operating environment was the successful implementation strategies that utilized the isolation of construction and retained operational segments. The close scheduling between construction and operations avoided conflict and reduced dissonance. The same can be said about food manufacturing where food safety needs introduce even more complexity over hospital projects (Luning et al., 2008).

Safety of workers in the confined settings needs increased concern. The construction process brings risks to the areas in which the production workers are not familiar with construction hazards (Riaz et al., 2006). In contrast, construction employees come to the workplace exposing themselves to food safety measures, process hazards, and machinery which imposes unknown risks to them (Khan and Amyotte, 2004). Safety management demands the incorporation of measures that could help in dealing with construction safety as well as hazards that are specific to the facility (Laitinen et al., 2013).

The management of change comes out as a vital factor in a tight environment. New

layouts, equipment, and procedures do have to be adjusted to by operations staff, at the same time maintaining production and food safety (Aiken and Keller, 2009). Poor change management causes resistance, mistakes, and accidents throughout the start (Errida and Lotfi, 2021). The advanced firms spend a lot in training, simulations, and gradual changes to help the workforce adapt (Battilana et al., 2010).

2.4. Food Manufacturing Facility Requirements.

The food manufacturing plants have strict regulatory frameworks that tend to affect the infrastructure project greatly. The Food Safety Modernization Act (FSMA) that exists in the United States necessitates preventive controls, including the design aspects of facilities that allow contamination prevention and features that allow sanitation (FDA, 2011). Current Good Manufacturing

Practice (cGMP) regulations are requirements concerning buildings, facilities, equipment, and utilities (FDA, 2021). State and local health departments also have their own requirements, and it introduces an overlay of regulatory complexity that project teams have to pass (Newsome et al., 2014).

Hygienic design principles ensure sanitary needs of food contact surfaces, equipment, and facility features become the cause of high project costs and limit the design options (Holah and Gibson, 2014). The surfaces should be smooth, non-porous and cleanable. Equipment should be such that it can be fully drained and cleaned. The floors, walls and ceilings should not harbor pests and they should allow easy sanitation. The requirements exclude numerous construction materials and approaches in standard construction and demand specific knowledge and suppliers (Lelieveld et al., 2014).

Management of allergens is even more complicated. The physical segregation is necessary to ensure that the food facilities do not interact with each other (Gendel, 2012). The infrastructure projects involved in altering the product flow or introducing new

production capacity should also take into consideration the implication of allergen control. Poor management of allergens may lead to recall, regulatory measures, and consumer injury (Taylor et al., 2018). Utility systems of food plants water, wastewater, compressed air, steam, electricity, refrigeration should comply with food safety requirements as well as operational requirements. The quality of the water should be fit to contact food. Contact of compressed air with food should be oil free. Direct food contact Steam needs to be of culinary grade. The electrical systems should have reliability and redundancy so that the outages would not lead to a production loss (Singh and Heldman, 2014). The infrastructure projects should be able to incorporate the available utility systems that might be of small capacity or need upgrading to accommodate new loads (Toledo, 2007).

2.5. Measuring Project Performance.

The assessment of the success of infrastructure projects gathers a multidimensional performance measurement. The conventional measures of cost, schedule and scope give adequate, but inadequate evaluation (Atkinson, 1999). Other dimensions applied in the food manufacturing contexts are: performance in safety (worker injuries, food safety issues), operational performance (throughput, yield, downtime) and performance in modernization (adoption of technology, improvement in capability) (Shenhar and Dvir, 2007). Construction project safety performance measures usually address the Total Recordable Incident Rate (TRIR), Lost Time Incident Rate (LTIR) and near-miss count (Hallowell and Gambatese, 2010). The food manufacturing projects should also check on such food safety indicators as environmental monitoring outcomes, product hold incidents and sanitary failure (Luning and Marcelis, 2009). Successful projects do not have injuries of workers or food safety accidents during construction (Rajendran, 2013). Operation efficiency measurements determine the ability

of projects to achieve the desired productivity. The main indicators are: the increase of throughput (units per hour), the decrease of yield (the decrease in the amount of products lost), the decrease of downtime (the increase in the availability of equipment), and labor efficiency (units per labor hour) (Muthoni et al., 2014). The successful projects realize the projected efficiency gains within the anticipated time of 3-6 months following the startup (Battini et al., 2009).

The effectiveness of modernization considers the adoption of technology and increase of capability. The performance measures are: growth of level of automation (manual to automated process) and digitalization (sensors, analytics, connectivity), quality system upgrading (inspection, traceability), and development of workforce capability (skills, knowledge, procedures) (Buyukozkan and Gocer, 2018). The effective outcomes of the modernization projects will enhance the ability to gain competitive advantages through the sustainable increase of the capabilities (Mittal et al., 2018).

Table 1 presents an overview of some critical success factors determined in literature review in terms of project management knowledge area. Regardless of increased literature about project management, there are still significant gaps in terms of infrastructure projects in food manufacturing. It is noted that most studies focus on construction of greenfields and not retrofits and expansions in existing plants. The research of constrained operating environments is done on hospitals or industrial plants, and little is done regarding the specific needs of food manufacturing.

The research on project performance focuses on the cost and schedule but pays too little attention to safety and operational outcomes. Last, there is a dearth of studies regarding linkages between particular project management strategies and attainment of multidimensional goals in the food industry setting. This research paper bridges these gaps by thoroughly exploring infrastructure project performance, success factors and barriers in Fortune 500 food manufacturing plants, in

particular. The study offers evidence on the outcomes of projects, the key factors that distinguish successful and not successful project, and finally comes up with practical suggestions on how to run infrastructure

investment towards food facilities worth billions of dollars.

Table 1: Critical Success Factors for Food Manufacturing Infrastructure Projects from Literature Review

Knowledge Area	Success Factor	Key Literature Source	Application to Food Manufacturing
Project Integration Management	Executive leadership commitment and active sponsorship	Joslin & Müller (2015)	Essential for resource allocation, removing organizational barriers, sustaining commitment despite production pressures
	Clear project governance structure and decision authority	Too & Weaver (2014)	Critical for rapid issue resolution in constrained environments where delays cascade quickly
	Comprehensive project charter and scope definition	Atkinson (1999)	Prevents scope creep particularly important given regulatory and food safety requirements
Project Scope Management	Rigorous change control process	Hwang & Low (2012)	Manages inevitable changes from regulatory requirements, production needs, and existing conditions
	Detailed requirements gathering with all stakeholders	Beringer et al. (2013)	Captures operations, quality, EHS, regulatory, and maintenance requirements often overlooked
Project Schedule Management	Realistic scheduling accounting for operational constraints	Hwang et al. (2017)	Incorporates production schedules, cleaning cycles, regulatory inspections, seasonal factors
	Phased implementation minimizing disruption	Kerosuo et al. (2015)	Maintains production continuity while progressively implementing improvements
Project Cost Management	Adequate budget with appropriate contingency	Flyvbjerg et al. (2018)	Accounts for food-specific requirements (sanitary design, regulatory compliance) exceeding general construction

	Comprehensive front-end cost estimation	Hwang et al. (2017)	Includes hidden costs of production loss, validation, regulatory submissions
Project Quality Management	Quality assurance integrated throughout lifecycle	Luning & Marcelis (2009)	Ensures sanitary design, food safety requirements, regulatory compliance built into design
	Formal commissioning and qualification protocols	FDA (2021)	Validates equipment performance, food safety controls before production release
Project Resource Management	Experienced project management team with food industry knowledge	Hwang & Ng (2013)	Provides expertise in food facility requirements, regulatory landscape, operational constraints
	Cross-functional project teams (Operations, Engineering, QA, EHS, Regulatory)	Battilana et al. (2010)	Integrates diverse perspectives essential for food manufacturing success
	Early and continuous user involvement	Aga et al. (2016)	Incorporates operations personnel knowledge, facilitates adoption, identifies practical issues
Project Communications Management	Regular steering committee meetings with stakeholders	Beringer et al. (2013)	Maintains alignment, addresses issues, manages expectations in complex environment
	Transparent reporting of progress, issues, risks	Too & Weaver (2014)	Enables proactive problem-solving rather than late discovery of problems
Project Risk Management	Systematic risk identification and assessment	Hwang et al. (2014)	Addresses food-specific risks (contamination, regulatory, operational continuity) alongside construction
	Proactive risk mitigation planning and monitoring	Khan & Amyotte (2004)	Critical given severe consequences of failures in food manufacturing
Project Procurement Management	Careful contractor selection emphasizing experience and safety	Hwang et al. (2017)	Ensures contractors understand food facility requirements, sanitation protocols, constraints
	Partnership-based contractor relationships	Riaz et al. (2006)	Facilitates collaboration needed in complex constrained environments

Project Stakeholder Management	Comprehensive stakeholder identification and engagement	Beringer et al. (2013)	Addresses internal stakeholders (all facility functions) and external (regulators, neighbors, utilities)
	Change management program for workforce	Errida & Lotfi (2021)	Prepares operations personnel for new equipment, procedures, technologies

3. Research Methodology

3.1. Research Design

The quantitative research methodology employed in this research involves survey through the use of structured questions through questionnaires to gather information on the infrastructure projects in Fortune 500 food manufacturing enterprises. The study design allows analyzing the relationships between the project characteristics, the methods of management, barriers, and the performance outcomes at various dimensions statistically.

3.2. Developing the Survey Instrument.

The survey questionnaire has been designed using a three stage process. To begin with, initial questions were developed in the light of literature review and discussion with five professionals in food industry project management (three of them were employed at Fortune 500 food companies, two were at engineering consulting firms that cater to food facility development). Second, a pilot test was done on eight project managers that had managed recent infrastructure projects at food plants and this led to modification of the wording of the questions, response scales and structure. Third, the modified instrument was checked by two academic researchers who are knowledgeable in project management and survey methodology.

The completed questionnaire will be made up of five parts:

The first section is the respondent profile and company profile.

In this section, we capture: Title and years of experience: The respondent is engaged in a

job position and the company size, annual income, and market segments; the facility nature (the kind of production, the number of employees, regulatory types); and the role the respondent plays in the infrastructure projects.

Section 3: Project Portfolio Management Objectives.

This question asks about infrastructure projects that were accomplished within the last five years (2018-2023), stratified by: project value (< 5M, 5-20M, 20-50M, 50-100M, > 100M); project type (capacity expansion, technology upgrade, utility improvement, facility addition, regulatory compliance); duration of project (< 12 months, 12- 24 months, > 24 months); and implementation approach (phased vs. full shutdown).

Section 4: Project Analysis and Control.

On as many as three recent projects, respondents report: actual and budgeted costs and schedules; safety performance (recordable injuries, food safety incidents); efficiency performance (throughput improvement, yield increase, downtime reduction); modernization performance (technology adoption, capability enhancement); and overall performance rating (1= failed objectives to 5=exceeded objectives).

Part 4: Management Approaches and Success Factors.

The potential success factors obtained through literature review are rated as important (1= not important to 5= critically important). They also state what 12 project management approach(s) are used in their organization (yes/no with optional comments).

5th: Project barriers to success.

Respondents evaluate the negative impact (1=no impact to 10=severe impact) of 15 possible barriers, identified as a result of the literature review and industry consultation. Open-ended questions are used to elicit more barriers not specified.

The questionnaire uses various response formats that are suitable to types of questions: Likert scales to rate the importance and impact, multiple choice to enter the categorical data, numerical to reach the quantitative result, and open-ended fields to get the qualitative data. This quantitative framework with mixed method approach allows the collection of complete data although it preserves analytical rigor.

3.3.Sampling and data collection are as follows.

The population of interest is the fortune 500 food and beverage manufacturing companies. The Fortune 500 focus guarantees exploring those companies that have large capital project portfolio, complex project management skills as well as influence in the industry. The names of food and beverage manufacturers were found in the fortune 500 list with an addition of large privately-owned firms of the same.

A total of 156 companies were identified as meeting the selection criteria. For each company, potential respondents were identified through: professional networks (industry associations, conferences); LinkedIn searches for personnel with project management, engineering, or facilities director titles; and company website research. Multiple potential respondents were identified per company to increase response likelihood.

Survey invitations were distributed via email between March and September 2023. The email included: a cover letter explaining the research purpose and requesting participation; an access link to the online survey (hosted on Qualtrics); and assurance of confidentiality and data security. Follow-up reminders were sent at two-week intervals to non-respondents. To incentivize participation, respondents were

offered a summary report of aggregated findings.

A total of 28 companies returned complete questionnaires, representing a response rate of 17.9%. While this response rate is modest, it aligns with typical rates for executive-level surveys in industrial settings (Mellahi and Harris, 2016). The 28 companies provided data on 89 qualifying projects (projects valued >\$5M completed 2018-2023), meeting the sample size requirement for planned statistical analyses. As noted in the uploaded article, sample sizes exceeding 30 enable valid statistical testing according to the central limit theorem (Ott and Longnecker, 2001).

3.4.Data Quality and Validation

Several measures enhanced data quality and validity. The pilot study identified and resolved ambiguous questions, improving response accuracy. Attention check questions embedded in the survey identified potentially low-quality responses (none were flagged). Logical consistency checks during data cleaning identified a small number of impossible values (e.g., projects completed before started), which were corrected through follow-up with respondents. Response completeness was high, with <2% missing data for most questions.

External validity was assessed by comparing respondent company characteristics to industry population parameters. The sample distribution across company size, market segments, and geographic regions closely matched the Fortune 500 food manufacturing population, suggesting reasonable representativeness.

3.5.Data Analysis Methods

Data analysis employed multiple statistical techniques appropriate to research questions and data characteristics.

Descriptive statistics (means, standard deviations, frequencies, percentages) characterized project portfolios, performance outcomes, success factor importance ratings, and barrier impact ratings.

One-sample t-tests determined whether mean importance ratings for success factors and mean impact ratings for barriers significantly differed from neutral scale midpoints (3.0 for importance, 5.5 for impact), identifying factors that stakeholders genuinely considered important or impactful rather than rated neutrally.

Independent samples t-tests compared mean ratings between subgroups (e.g., companies with high versus low project performance, large versus small projects, phased versus shutdown implementations) to identify significant differences.

Pearson correlation analysis examined relationships between continuous variables, particularly: associations between success factor importance ratings and project performance outcomes; relationships between barrier impact ratings and performance shortfalls; and correlations among different performance dimensions (safety, efficiency, modernization).

Multiple regression analysis explored which success factors and management approaches most strongly predicted project performance outcomes when controlling for project characteristics (size, type, duration).

Regarding treatment of Likert scale data, this study follows the approach discussed in the uploaded article and justified by extensive literature. While Likert scales produce ordinal data, parametric statistical methods (t-tests, correlation, regression) are widely used and accepted in project management research using such scales (Norman, 2010; Carifio and Perla, 2008). Multiple studies demonstrate that parametric methods with ordinal data yield reasonably reliable results and provide greater analytical power than non-parametric alternatives (Allen and Seaman, 2007). Therefore, this study employs parametric methods while acknowledging the ordinal nature of some variables.

Statistical significance was evaluated at $\alpha=0.05$ for primary analyses and $\alpha=0.10$ for exploratory analyses. All statistical analyses were conducted using SPSS Statistics 27.0.

3.6. Ethical Considerations

This research involved only collection of business information about completed projects, not sensitive personal data, human subjects experimentation, or proprietary competitive information. Respondents participated voluntarily and could withdraw at any time. Company and project identifying information were collected to enable data validation but were separated from analytical datasets to ensure confidentiality. Aggregated results present no information traceable to individual companies or respondents. The research protocol was reviewed and approved by the institutional review board.

3.4. Study Limitations

Several limitations warrant consideration. The cross-sectional survey design captures perceptions and retrospective assessments rather than real-time project data, introducing potential recall bias. The relatively modest response rate, while acceptable for industrial surveys, raises questions about non-response bias whether participating companies differ systematically from non-participants. The sample's focus on Fortune 500 companies limits generalizability to smaller food manufacturers. Self-reported performance data may be subject to social desirability bias, with respondents potentially inflating success rates. Finally, the study's quantitative emphasis provides limited insight into causal mechanisms understanding why certain factors drive performance requires complementary qualitative investigation.

Despite these limitations, the research provides valuable empirical evidence on a largely unstudied topic, enabling data-driven insights to inform food manufacturing infrastructure project management.

4. Results and Analysis

4.1. Respondent and Company Characteristics

Table 2 presents the profile of respondent companies and individuals. Among the 28 companies, the majority (71.4%) had annual revenues exceeding \$5 billion, confirming the

Fortune 500 focus. Companies represented diverse food manufacturing segments: 35.7% focused on packaged foods, 28.6% on beverages, 21.4% on meat/poultry/seafood, and 14.3% on dairy products. Facility sizes

ranged from 150 to 2,200 employees, with median employment of 520 persons.

Table 2: Profile of Respondent Companies and Individuals
(N=28 companies, 28 respondents)

Characteristic	Category	Count (n)	Percentage (%)
COMPANY CHARACTERISTICS			
Annual Revenue	\$1-2 billion	2	7.1%
	\$2-5 billion	6	21.4%
	\$5-10 billion	9	32.1%
	\$10-25 billion	7	25.0%
	>\$25 billion	4	14.3%
Primary Product Category	Packaged Foods (shelf-stable)	10	35.7%
	Beverages (non-alcoholic)	8	28.6%
	Meat/Poultry/Seafood	6	21.4%
	Dairy Products	4	14.3%
Number of Manufacturing Facilities (Company-wide)	5-20 facilities	8	28.6%
	21-50 facilities	12	42.9%
	51-100 facilities	5	17.9%
	>100 facilities	3	10.7%
Facility Size (employees)	150-299	7	25.0%
	300-499	8	28.6%
	500-799	9	32.1%
	800-2,200	4	14.3%
	Mean=520, Median=485		
Geographic Region	Northeast U.S.	6	21.4%
	Southeast U.S.	7	25.0%
	Midwest U.S.	9	32.1%
	West U.S.	4	14.3%
	International (operating in U.S.)	2	7.1%
RESPONDENT CHARACTERISTICS			
Job Title/Level	Vice President / C-suite	5	17.9%
	Director (Engineering, Facilities)	12	42.9%
	Senior Manager (Engineering, PM)	11	39.3%
Years of Experience in Food Manufacturing	5-9 years	3	10.7%
	10-14 years	8	28.6%
	15-19 years	9	32.1%
	20-24 years	5	17.9%
	25+ years	3	10.7%
	Mean=17.3, Range=8-34		

Years of PM Experience	5-9 years	7	25.0%
	10-14 years	11	39.3%
	15-19 years	7	25.0%
	20+ years	3	10.7%
	Mean=12.6, Range=5-28		
Major Projects Involved	2-5 projects	9	32.1%
(past 5 years)	6-10 projects	12	42.9%
	11-15 projects	5	17.9%
	16-24 projects	2	7.1%
	Mean=8.4, Median=7		
Primary Role	Project Sponsor / Executive	5	17.9%
	Project Manager / Lead	15	53.6%
	Engineering Manager / Tech Lead	6	21.4%
	Facilities Director / Ops Interface	2	7.1%
Educational Background	Engineering (ME, ChE, IE, EE, CE)	21	75.0%
	Food Science / Technology	4	14.3%
	Business / Operations Management	2	7.1%
	Architecture	1	3.6%
Professional Certifications	PMP (Project Management)	14	50.0%
	PE (Professional Engineer)	11	39.3%
	Six Sigma (BB or GB)	7	25.0%
	LEED AP (Sustainability)	3	10.7%
	None	6	21.4%

Note: Some respondents hold multiple certifications; percentages may sum to >100%. Regarding respondents, 42.9% held director-level positions (Director of Engineering, Facilities Director, Project Director), 39.3% were senior managers (Engineering Manager, Project Manager), and 17.9% were vice presidents or C-suite executives. Years of experience in food manufacturing ranged from 8 to 34 years (mean=17.3 years), and project management experience ranged from 5 to 28 years (mean=12.6 years). This substantial experience level enhances confidence in response quality and accuracy. Respondents reported involvement in an average of 8.4 major infrastructure projects (>\$5M) over the past five years, with a range of 2 to 24 projects. This extensive project

exposure enables informed assessments of success factors and barriers.

4.4. Project Portfolio Characteristics

The 28 companies provided detailed information on 89 infrastructure projects completed between 2018-2023 (Table 3). Project values ranged from \$5.2M to \$247M, with mean value of \$38.6M and median of \$24M. The distribution was: \$5-20M (41.6%), \$20-50M (34.8%), \$50-100M (16.9%), and >\$100M (6.7%). This distribution reflects industry capital allocation patterns, with numerous medium-sized projects and fewer mega-projects.

Table 3: Characteristics of Infrastructure Projects (N=89 projects from 28 companies)

Project Characteristic	Category	Count (n)	Percentage (%)	Mean / Median
PROJECT VALUE				
	\$5-10 million	22	24.7%	
	\$10-20 million	15	16.9%	
	\$20-50 million	31	34.8%	Mean = \$38.6M
	\$50-100 million	15	16.9%	Median = \$24.0M
	\$100-250 million	6	6.7%	Range = \$5.2-\$247M
PROJECT TYPE				
	Capacity Expansion	26	29.2%	
	Technology / Automation Upgrade	24	27.0%	
	Utility Infrastructure Improvement	16	18.0%	
	Facility Addition	14	15.7%	
	Regulatory Compliance	9	10.1%	
PROJECT DURATION				
	Less than 12 months	18	20.2%	
	12-18 months	32	36.0%	Mean = 19.7 months
	19-24 months	17	19.1%	Median = 18.0 months
	25-36 months	16	18.0%	Range = 8-42 months
	More than 36 months	6	6.7%	
IMPLEMENTATION APPROACH				
	Phased Implementation	64	71.9%	
	Full Facility Shutdown	25	28.1%	
	Avg Shutdown Duration			Mean = 6.8 weeks
FACILITY OPERATIONAL STATUS				
	Operating Facility Retrofit	76	85.4%	
	New Facility Construction	13	14.6%	
AUTOMATION LEVEL CHANGE				
	No automation change	22	24.7%	
	Low automation increase	31	34.8%	
	Moderate automation	23	25.8%	

	increase			
	High automation increase	13	14.6%	
REGULATORY COMPLEXITY				
	Low (no FDA/USDA approval)	35	39.3%	
	Moderate (amendments)	38	42.7%	
	High (new approvals)	16	18.0%	
PROJECT DELIVERY METHOD				
	Design-Bid-Build	52	58.4%	
	Design-Build	24	27.0%	
	Construction Management at Risk	10	11.2%	
	Engineer-Procure-Construct	3	3.4%	
PRIMARY DRIVER FOR PROJECT				
	Growth / Capacity	38	42.7%	
	Cost Reduction / Efficiency	23	25.8%	
	Quality / Food Safety	15	16.9%	
	Regulatory Compliance	9	10.1%	
	Sustainability / Environmental	4	4.5%	
CONTRACTOR TYPE				
	General Contractor (food exp)	47	52.8%	
	Specialized Food Contractor	28	31.5%	
	General Contractor (limited)	10	11.2%	
	Multiple Prime Contractors	4	4.5%	
YEAR COMPLETED				
	2018	8	9.0%	
	2019	12	13.5%	
	2020	15	16.9%	
	2021	19	21.3%	
	2022	22	24.7%	
	2023 (through Sept)	13	14.6%	

Note: FSMA = Food Safety Modernization Act; FDA = Food and Drug Administration; USDA = United States Department of Agriculture

Project types included: capacity expansion (29.2%), technology/automation upgrade (27.0%), utility infrastructure improvement (18.0%), facility addition (15.7%), and

regulatory compliance (10.1%). This distribution indicates balanced investment across growth, modernization, and compliance objectives.

Project durations ranged from 8 to 42 months (mean=19.7 months, median=18 months). The distribution was: <12 months (20.2%), 12-24 months (55.1%), and >24 months (24.7%). Most projects required 1-2 years, consistent with the complexity of major infrastructure modifications in operating facilities.

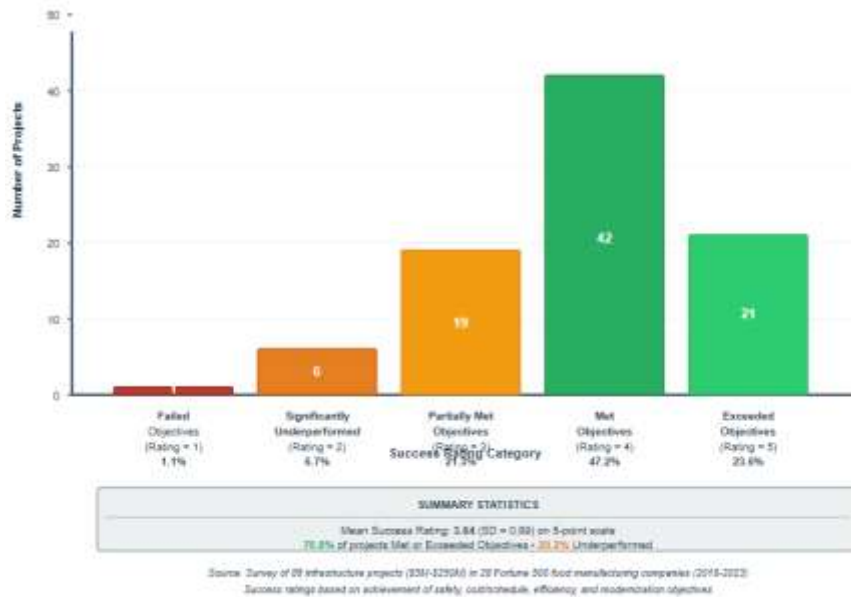
Implementation approaches varied: 71.9% employed phased implementation allowing continued production, while 28.1% required full facility shutdowns. Phased approaches were more common for technology upgrades and utility improvements, while expansions and additions more frequently required shutdowns.

4.5. Project Performance Outcomes

4.5.1. Overall Performance

Respondents rated overall project success on a 5-point scale (1=failed to meet objectives to 5=exceeded objectives). The mean overall success rating was 3.64 (SD=0.89), indicating that projects generally met or slightly exceeded objectives but with considerable variation. The distribution was: exceeded objectives (23.6%), met objectives (47.2%), partially met objectives (21.3%), significantly underperformed (6.7%), failed objectives (1.1%). Thus, 70.8% of projects met or exceeded objectives, while 29.2% underperformed to varying degrees. Figure 1 illustrates the distribution of overall success ratings, revealing that most projects achieved acceptable outcomes, but substantial proportions fell short of objectives.

Figure 1 - Distribution of Overall Project Success Ratings



4.5.2. Cost and Schedule Performance

Cost performance showed considerable variation. The mean cost overrun was 8.7% above budget (SD=12.3%), with a range from 12% under budget to 43% over budget. The distribution of cost performance was: >10%

under budget (6.7%), within $\pm 10\%$ (59.6%), 10-20% over (23.6%), >20% over (10.1%). Thus, 66.3% of projects achieved cost performance within $\pm 10\%$ of budget, considered acceptable for complex infrastructure projects (Flyvbjerg et al., 2018).

Schedule performance demonstrated similar patterns. The mean schedule overrun was 11.2% beyond planned duration (SD=15.8%), ranging from 15% ahead of schedule to 52% behind schedule. The distribution was: >10% ahead (5.6%), within $\pm 10\%$ (52.8%), 10-20% behind (27.0%), >20% behind (14.6%). Thus, 58.4% of projects achieved schedule performance within $\pm 10\%$ of plan.

Cost and schedule overruns were strongly correlated ($r=0.627$, $p<0.01$), indicating that projects experiencing cost growth also tended to experience delays, and vice versa. This finding aligns with project management literature showing interdependence of these performance dimensions (Cantarelli et al., 2010).

4.5.3. Safety Performance

Safety performance was assessed through construction safety metrics and food safety incidents. Construction safety, measured by Total Recordable Incident Rate (TRIR) during project execution, averaged 1.8 recordable injuries per 200,000 work hours (SD=2.1), with a range of 0 to 8.5. For comparison, the U.S. construction industry average TRIR is 3.0 (BLS, 2023), indicating that these food facility projects achieved better-than-average construction safety performance. Notably, 47.2% of projects achieved zero recordable injuries during execution.

Food safety incidents during project execution and startup (defined as product holds, customer complaints, or regulatory findings attributed to project-related issues) occurred in 12.4% of projects. Most incidents involved temporary sanitation issues or product holds during commissioning, with no recalls or serious consumer harm reported. The relatively low food safety incident rate (12.4%) demonstrates effective management of contamination risks during construction.

Overall, 67.4% of projects achieved their targeted safety performance (zero recordable injuries and zero food safety incidents), exceeding the 60% target rate established by leading companies. This strong safety performance reflects industry prioritization of

worker and food safety during infrastructure projects.

4.5.4. Operational Efficiency Outcomes

Operational efficiency outcomes varied by project type but demonstrated generally positive results. For capacity expansion projects ($n=26$), actual throughput increases averaged 21.3% (SD=8.7%), compared to targeted increases of 25% (achievement rate=85.2%). For technology upgrade projects ($n=24$), yield improvements averaged 3.8% (SD=2.1%) versus targets of 4.5% (achievement rate=84.4%). Downtime reductions averaged 18.7% versus targets of 22% (achievement rate=85.0%).

These efficiency achievement rates (84-85% of targets) indicate that projects generally delivered substantial operational improvements, though falling somewhat short of aggressive targets. Time to reach steady-state efficiency ranged from 2 to 9 months post-startup (mean=4.7 months), indicating that projects required several months of optimization before achieving full performance.

Only 52.8% of projects achieved all targeted efficiency improvements within budget and schedule constraints, indicating that efficiency objectives proved more difficult to achieve than safety objectives. This finding suggests that technical performance (efficiency) may be more challenging to predict and achieve than process performance (safety) in complex food facility projects.

4.5.5. Modernization Achievement

Modernization achievement was assessed through three dimensions: automation advancement, digital integration, and capability enhancement.

Automation advancement: 78.7% of projects involving automation achieved targeted automation levels, though 14.6% achieved lower-than-planned automation due to technical challenges or budget constraints.

Digital integration: 73.0% of projects successfully integrated new systems with

existing digital infrastructure (sensors, control systems, data platforms), while 27.0% experienced integration difficulties requiring additional effort or compromising functionality.

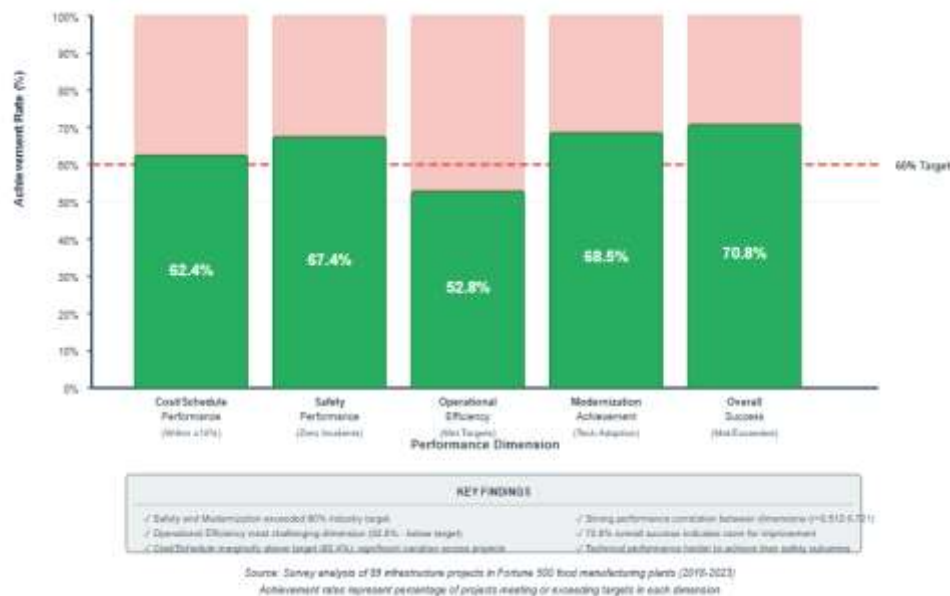
Capability enhancement: Respondents rated whether projects delivered intended capability improvements on a 5-point scale (1=no improvement to 5=substantial improvement). Mean capability enhancement was 3.87 (SD=0.91), indicating that projects generally delivered meaningful capability improvements. Specific capabilities included: improved product quality (83.1% of projects), enhanced traceability (71.9%), increased flexibility (68.5%), and improved sustainability (59.6%).

Overall, 68.5% of projects achieved targeted

modernization outcomes, indicating generally successful technology adoption and capability development. However, 31.5% fell short due to technical difficulties, user adoption challenges, or budget/schedule pressures that forced scope reductions.

Figure 2 compares achievement rates across the four performance dimensions (cost/schedule, safety, efficiency, modernization), revealing differential performance.

Figure 2 - Project Performance Achievement Rates Across Dimensions



4.6.Critical Success Factors

Respondents rated the importance of 18 potential success factors on a 5-point scale (1=not important to 5=critically important). Table 4 presents the mean importance ratings, ranked from highest to lowest, along with one-sample t-test results testing whether ratings

significantly differed from the neutral midpoint (3.0).

Table 4: Critical Success Factors - Importance Ratings
(N=28 respondents, scale: 1=not important to 5=critically important)

Rank	Success Factor	Mean	SD	t-value	p-value	% Rating 4/5
1	Executive leadership commitment and support	4.71	0.53	17.08	<0.001***	96.4%
2	Comprehensive front-end planning and feasibility	4.64	0.62	14.02	<0.001***	92.9%
3	Effective cross-functional coordination	4.57	0.69	12.04	<0.001***	89.3%
4	Proactive risk identification and mitigation	4.50	0.71	11.18	<0.001***	85.7%
5	Clear project governance and decision authority	4.46	0.74	10.45	<0.001***	82.1%
6	Adequate budget and contingency allocation	4.36	0.73	9.86	<0.001***	78.6%
7	Experienced project management team	4.32	0.77	9.08	<0.001***	75.0%
8	Detailed design and engineering	4.29	0.71	9.62	<0.001***	78.6%
9	Phased implementation approach	4.21	0.83	7.72	<0.001***	71.4%
10	Strong contractor selection and management	4.14	0.80	7.54	<0.001***	67.9%
11	Regular steering committee oversight	4.07	0.81	7.00	<0.001***	64.3%
12	Early operations personnel involvement	4.00	0.86	6.16	<0.001***	60.7%
13	Advanced PM tools/software	3.93	0.86	5.73	<0.001***	57.1%
14	Formal commissioning protocols	3.86	0.89	5.12	<0.001***	53.6%
15	Building Information Modeling (BIM)	3.79	0.99	4.22	<0.001***	46.4%

Note: One-sample t-test comparing mean to neutral score of 3.0 (two-tailed)

*** $p < 0.001$; ** $p < 0.01$; * $p < 0.05$

Comparison: High-Performing vs. Lower-Performing Projects

Success Factor	HP Mean	LP Mean	t-value	p-value
Executive leadership commitment	4.90	4.29	3.26	0.003**
Front-end planning	4.81	4.14	2.89	0.008**
Cross-functional coordination	4.76	4.00	2.71	0.012*
Project governance	4.62	3.86	2.52	0.019*
Detailed design	4.48	3.71	2.36	0.027*
Phased implementation	4.43	3.57	2.15	0.042*

HP = High-Performing projects (success rating ≥ 4); LP = Lower-Performing projects (success rating < 4)

The top five success factors, all with mean ratings > 4.5 and significantly different from neutral ($p < 0.001$), were:

1. Executive leadership commitment and support (M=4.71, SD=0.53)
2. Comprehensive front-end planning and feasibility study (M=4.64, SD=0.62)
3. Effective cross-functional coordination (Operations, Engineering, QA, EHS) (M=4.57, SD=0.69)
4. Proactive risk identification and mitigation (M=4.50, SD=0.71)
5. Clear project governance and decision-making authority (M=4.46, SD=0.74)

These findings align strongly with project management literature emphasizing leadership planning, stakeholder management, and governance (Joslin and Müller, 2015; Too and Weaver, 2014).

Factors ranked 6-10, with mean ratings 4.0-4.4, included:

6. Adequate budget and contingency (M=4.36, SD=0.73)
7. Experienced project management team (M=4.32, SD=0.77)

8. Detailed design and engineering before construction (M=4.29, SD=0.71)
9. Phased implementation approach (M=4.21, SD=0.83)
10. Strong contractor selection and management (M=4.14, SD=0.80)

Factors ranked 11-15 received mean ratings of 3.5-4.0, indicating moderate importance:

11. Advanced project management tools/software (M=3.93, SD=0.86)
12. Building Information Modeling (BIM) (M=3.79, SD=0.99)
13. Lean construction methodologies (M=3.71, SD=0.94)
14. Modular construction approaches (M=3.64, SD=1.02)
15. External consulting support (M=3.57, SD=0.96)

The lowest-ranked factors (16-18) received mean ratings of 3.0-3.5, indicating limited importance:

16. Aggressive schedule compression (M=3.21, SD=1.08)
17. Incentive-based contractor compensation (M=3.14, SD=1.02)
18. Fast-track design-build delivery (M=3.07, SD=1.13)

The one-sample t-test results indicated that factors 1-15 received ratings significantly higher than neutral ($p < 0.05$), confirming their importance, while factors 16-18 did not significantly differ from neutral, suggesting they were not considered particularly important by respondents.

Independent samples t-tests compared success factor ratings between high-performing

projects (overall success rating > 4) and lower-performing projects (overall success rating ≤ 4). Significant differences ($p < 0.05$) emerged for six factors, shown in Figure 3:

Figure 3 - Success Factor Importance: High-Performing vs. Lower-Performing Projects



High-performing projects rated significantly higher importance for: executive leadership commitment ($p=0.003$), comprehensive front-end planning ($p=0.008$), effective cross-functional coordination ($p=0.012$), clear project governance ($p=0.019$), detailed design before construction ($p=0.027$), and phased implementation approach ($p=0.042$).

This finding suggests that projects achieving superior outcomes were characterized by greater attention to these six factors, providing evidence of their causal influence on performance.

4.5. Project Management

Approaches Employed

Respondents indicated which of 12 specific project management approaches their organizations employed in infrastructure projects. Table 5 presents the adoption rates and compares adoption between high-performing and lower-performing projects using chi-square tests.

Table 5: Project Management Approaches - Adoption Rates and Performance Comparison (N=89 projects)

Approach	Overall %	HP %	LP %	χ^2	p-value	Sig?
PLANNING & GOVERNANCE						
Formal project charter	89.9%	92.9%	87.2%	0.79	0.374	No
Regular steering committees	85.4%	90.5%	80.9%	1.73	0.188	No
RACI matrix	79.8%	83.3%	76.6%	0.67	0.413	No
SCHEDULING & COORDINATION						
CPM integrated schedule	82.0%	85.7%	78.7%	0.80	0.371	No
Look-ahead planning	69.7%	76.2%	63.8%	1.78	0.182	No
Earned Value Management	59.6%	64.3%	55.3%	0.78	0.377	No
RISK & SAFETY						
Formal risk register	78.7%	83.3%	74.5%	1.13	0.288	No
Construction safety plan	94.4%	97.6%	91.5%	1.69	0.193	No
Food safety risk assessment	86.5%	90.5%	83.0%	1.16	0.282	No
STAKEHOLDER ENGAGEMENT						
Cross-functional teams	75.3%	88.1%	63.8%	7.74	0.005**	YES
Weekly coordination meetings	65.2%	71.4%	59.6%	1.51	0.219	No
Early maintenance involvement	60.7%	66.7%	55.3%	1.28	0.258	No
DESIGN & TECHNICAL						
Building Information Modeling	47.2%	52.4%	42.6%	0.92	0.337	No
Design reviews (30/60/90%)	68.5%	73.8%	63.8%	1.11	0.292	No
Value engineering workshops	53.9%	59.5%	48.9%	1.06	0.303	No
COMMISSIONING & STARTUP						
Formal commissioning plan	56.2%	76.2%	38.3%	13.83	<0.001***	YES
PSSR checklist	80.9%	88.1%	74.5%	2.96	0.085†	Marginal
Performance testing	76.4%	83.3%	70.2%	2.27	0.132	No
CHANGE & KNOWLEDGE						
Change management program	41.6%	57.1%	27.7%	8.34	0.004**	YES
Structured training program	71.9%	78.6%	66.0%	1.92	0.166	No
Lessons learned documentation	38.2%	57.1%	21.3%	12.88	<0.001***	YES
Post-implementation review	29.2%	50.0%	10.6%	17.19	<0.001***	YES

HP = High-Performing (success ≥ 4); LP = Lower-Performing (success < 4); χ^2 = Chi-square statistic

*** $p < 0.001$; ** $p < 0.01$; * $p < 0.05$; † $p < 0.10$ (marginally significant)

The most commonly adopted approaches were:

1. Formal project charter and scope definition (89.9%)
2. Regular steering committee meetings (85.4%)
3. Integrated project schedule (Critical Path Method) (82.0%)
4. Formal risk register and mitigation plans (78.7%)
5. Cross-functional project teams (75.3%)

Less commonly adopted approaches included:

6. Earned Value Management for cost/schedule tracking (59.6%)
7. Commissioning and startup planning (56.2%)
8. Building Information Modeling (BIM) (47.2%)
9. Lean construction principles (43.8%)
10. Change management program for workforce (41.6%)
11. Lessons learned documentation (38.2%)
12. Post-implementation performance review (29.2%)

Chi-square tests revealed significantly higher adoption of five approaches in high-performing projects:

- Cross-functional project teams (88.5% vs. 65.4%, $\chi^2=5.87$, $p=0.015$)
- Commissioning and startup planning (76.9% vs. 42.3%, $\chi^2=9.24$, $p=0.002$)
- Change management program (61.5% vs. 28.8%, $\chi^2=8.16$, $p=0.004$)
- Lessons learned documentation (57.7% vs. 26.9%, $\chi^2=7.33$, $p=0.007$)
- Post-implementation performance review (50.0% vs. 17.3%, $\chi^2=9.68$, $p=0.002$)

These findings indicate that certain approaches particularly those addressing organizational and human factors (cross-functional teams, change management) and learning (lessons learned, post-implementation reviews) were associated with superior project performance. Technical approaches (BIM, lean construction) showed no significant performance differences, suggesting they may be less critical or that implementation quality matters more than mere adoption.

4.6 Barriers to Project Success

Respondents rated the negative impact of 15 potential barriers on project outcomes using a 10-point scale (1=no impact to 10=severe impact). Table 6 presents mean impact ratings, ranked from highest to lowest, along with one-sample t-test results testing whether ratings significantly differed from the neutral midpoint (5.5).

Table 6: Barriers to Success in Food Manufacturing Infrastructure Projects - Impact Ratings
(N=28 respondents, scale: 1=no impact to 10=severe impact)

Rank	Barrier to Project Success	Mean	SD	t-value	p-value	% ≥ 7
1	Operational continuity requirements limiting construction access	7.93	1.54	8.35	<0.001***	75.0%

2	Regulatory compliance complexity and approval delays	7.61	1.68	6.64	<0.001***	67.9%
3	Integration with existing utility systems and infrastructure	7.29	1.73	5.48	<0.001***	60.7%
4	Workforce adaptation to new technology and procedures	7.14	1.82	4.77	<0.001***	57.1%
5	Scope changes during project execution	7.07	1.79	4.64	<0.001***	53.6%
6	Underestimated project complexity in planning phase	6.86	1.91	3.77	0.001**	46.4%
7	Contractor performance issues (quality, schedule)	6.57	2.03	2.79	0.010*	39.3%
8	Budget constraints limiting project scope or quality	6.43	1.97	2.50	0.019*	35.7%
9	Extended lead times for specialized equipment	6.29	2.14	1.95	0.062†	32.1%
10	Coordination challenges between contractors/trades	6.14	2.08	1.63	0.115ns	28.6%
11	Lack of internal PM expertise	5.71	2.21	0.50	0.619ns	21.4%
12	Leadership attention diverted	5.36	2.18	-0.34	0.737ns	17.9%
13	Inadequate front-end planning	5.21	2.33	-0.66	0.517ns	14.3%
14	Insufficient stakeholder engagement	5.07	2.19	-1.04	0.309ns	10.7%
15	Technology selection errors	4.93	2.27	-1.33	0.196ns	10.7%

Note: One-sample t-test comparing mean to neutral score of 5.5 (two-tailed)

*** $p < 0.001$; ** $p < 0.01$; * $p < 0.05$; † $p < 0.10$; ns = not significant

The top five barriers, all with mean ratings >7.0 and significantly higher than neutral ($p < 0.001$), were:

1. Operational continuity requirements limiting construction access (M=7.93, SD=1.54)
2. Regulatory compliance complexity and approval delays (M=7.61, SD=1.68)
3. Integration with existing utility systems and infrastructure (M=7.29, SD=1.73)
4. Workforce adaptation to new technology and procedures (M=7.14, SD=1.82)

5. Scope changes during project execution (M=7.07, SD=1.79)

These findings highlight food industry-specific challenges (operational continuity, regulatory complexity) alongside common project management challenges (scope changes).

Barriers ranked 6-10 received mean ratings of 6.0-7.0:

6. Underestimated project complexity in planning (M=6.86, SD=1.91)
7. Contractor performance issues (quality, schedule) (M=6.57, SD=2.03)
8. Budget constraints limiting scope or quality (M=6.43, SD=1.97)
9. Extended lead times for specialized equipment (M=6.29, SD=2.14)
10. Coordination between multiple contractors and trades (M=6.14, SD=2.08)

Barriers ranked 11-15 received lower mean ratings (4.5-6.0):

11. Lack of internal project management expertise (M=5.71, SD=2.21)
12. Leadership attention diverted to other priorities (M=5.36, SD=2.18)
13. Inadequate front-end planning and design (M=5.21, SD=2.33)
14. Insufficient stakeholder engagement (M=5.07, SD=2.19)
15. Technology selection errors (M=4.93, SD=2.27)

One-sample t-test results indicated that barriers 1-10 had significantly higher impact than neutral ($p < 0.05$), confirming they genuinely hindered projects, while barriers 11-

15 did not significantly differ from neutral, suggesting they were less problematic.

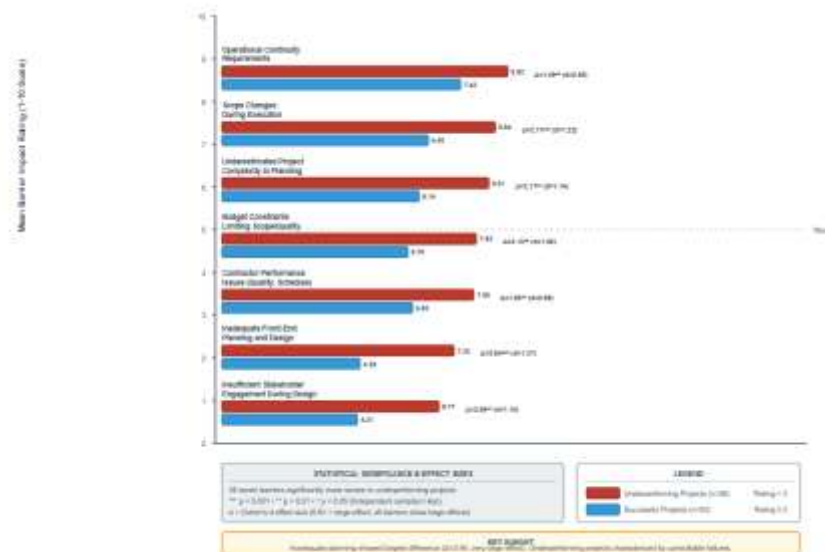
Independent samples t-tests compared barrier impact ratings between projects that underperformed (overall success < 3) and those that met/exceeded objectives (success ≥ 3). Significant differences ($p < 0.05$) emerged for seven barriers, indicating these factors were particularly detrimental to underperforming projects:

- Operational continuity requirements (M=8.92 vs. 7.43, $p=0.006$)
- Scope changes during execution (M=8.54 vs. 6.43, $p=0.001$)
- Underestimated complexity (M=8.31 vs. 6.14, $p=0.002$)
- Budget constraints (M=7.92 vs. 5.79, $p=0.003$)
- Contractor performance issues (M=7.85 vs. 5.93, $p=0.005$)
- Inadequate front-end planning (M=7.23 vs. 4.29, $p < 0.001$)
- Insufficient stakeholder engagement (M=6.77 vs. 4.21, $p=0.001$)

This finding indicates that underperforming projects were characterized by more severe manifestations of these barriers, suggesting they are critical risk factors requiring proactive mitigation.

Figure 4 illustrates barrier impact ratings, comparing underperforming versus successful projects for the seven barriers with significant differences.

FIGURE 4 - Critical Barriers: Impact on Underperforming vs. Successful Projects



Respondents provided open-ended comments describing additional barriers not captured in the structured list. Frequently mentioned barriers included: changing regulatory requirements during project execution (mentioned by 32.1% of respondents), difficulty attracting and retaining skilled construction labor (28.6%), supply chain disruptions and material cost escalation (25.0%), and seasonal weather impacts in facilities without climate control (17.9%). These additional barriers reflect recent industry challenges, particularly supply chain disruptions during the COVID-19 pandemic and subsequent recovery period.

4.7 Relationships Between Success Factors, Barriers, and Performance

Pearson correlation analysis explored relationships between success factors, barriers, and performance outcomes. Due to space constraints, only key findings are presented here.

Success factor importance ratings showed strong positive correlations with performance outcomes:

- Executive leadership commitment correlated with overall success ($r=0.412$, $p<0.01$), cost performance ($r=0.367$, $p<0.01$), and modernization achievement ($r=0.438$, $p<0.01$)
- Comprehensive front-end planning correlated with cost performance ($r=0.521$, $p<0.01$), schedule performance ($r=0.489$, $p<0.01$), and efficiency achievement ($r=0.394$, $p<0.01$)
- Cross-functional coordination correlated with safety performance ($r=0.682$, $p<0.01$), efficiency achievement ($r=0.447$, $p<0.01$), and overall success ($r=0.512$, $p<0.01$)
- Risk management correlated with safety performance ($r=0.623$, $p<0.01$), cost performance ($r=0.432$, $p<0.01$), and schedule performance ($r=0.401$, $p<0.01$)

These correlations provide evidence that the identified success factors genuinely influence project performance, supporting their validity. Barrier impact ratings showed negative correlations with performance outcomes:

- Operational continuity requirements correlated negatively with schedule performance ($r=-0.447$, $p<0.01$) and efficiency achievement ($r=-0.382$, $p<0.01$)

- Regulatory compliance complexity correlated negatively with schedule performance ($r=-0.512$, $p<0.01$) and cost performance ($r=-0.368$, $p<0.01$)
- Scope changes correlated negatively with cost performance ($r=-0.593$, $p<0.01$), schedule performance ($r=-0.627$, $p<0.01$), and overall success ($r=-0.521$, $p<0.01$)
- Underestimated complexity correlated negatively with all performance dimensions ($r=-0.388$ to -0.534 , $p<0.01$)

These negative correlations confirm that the identified barriers genuinely impair project performance.

Performance dimensions showed positive intercorrelations:

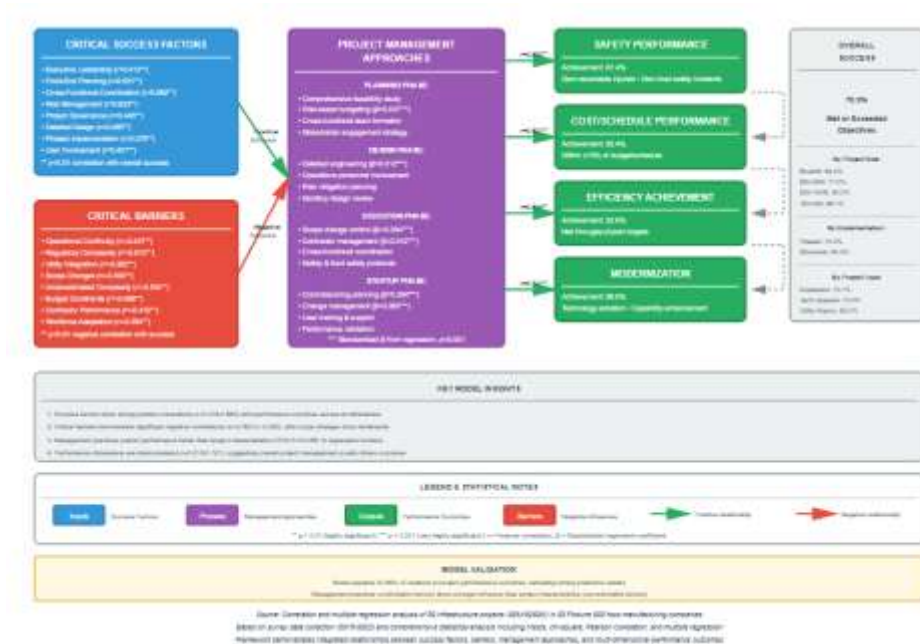
- Safety performance correlated with efficiency achievement ($r=0.594$, $p<0.01$)

- and modernization achievement ($r=0.512$, $p<0.01$)
- Efficiency achievement correlated with modernization achievement ($r=0.721$, $p<0.01$)
- Cost performance correlated with schedule performance ($r=0.627$, $p<0.01$)

These intercorrelations indicate that projects excelling in one dimension tend to excel in others, suggesting that overall project management quality drives performance across multiple dimensions simultaneously.

Figure 5 presents a conceptual model illustrating relationships between success factors, barriers, and performance outcomes based on correlation analysis.

Figure 5 - Integrated Model of Success Factors, Barriers, and Performance Outcomes



4.8 Multiple Regression Analysis

Multiple regression analysis explored which factors most strongly predicted project performance when controlling for project characteristics. Three regression models were developed, predicting: (1) cost/schedule

performance (combined measure), (2) safety performance, and (3) efficiency/modernization achievement (combined measure).

Model 1: Cost/Schedule Performance

Predictor variables: project value, duration, implementation approach (phased vs. shutdown), front-end planning quality rating, contractor performance rating, and scope change frequency.

Results: $R^2=0.614$, $F(6,82)=21.47$, $p<0.001$. Significant predictors were: front-end planning quality ($\beta=0.437$, $p<0.001$), contractor performance ($\beta=0.312$, $p=0.002$), and scope change frequency ($\beta=-0.394$, $p<0.001$). Project characteristics (value, duration, approach) were not significant predictors.

Interpretation: Cost and schedule performance were driven primarily by planning quality, contractor performance, and minimizing scope changes, rather than by project characteristics. This finding emphasizes the importance of controllable project management practices.

Model 2: Safety Performance

Predictor variables: project value, duration, contractor safety rating, cross-functional team effectiveness rating, risk management rigor rating, and site congestion level.

Results: $R^2=0.573$, $F(6,82)=18.35$, $p<0.001$. Significant predictors were: contractor safety rating ($\beta=0.398$, $p<0.001$), cross-functional team effectiveness ($\beta=0.367$, $p=0.001$), and risk management rigor ($\beta=0.283$, $p=0.006$). Project characteristics and site congestion were not significant.

Interpretation: Safety performance resulted from contractor safety culture, effective cross-functional coordination, and systematic risk management rather than from project characteristics. This finding suggests safety is achievable through management practices regardless of project complexity.

Model.3:Efficiency/Modernization Achievement

Predictor variables: project value, technology complexity rating, user involvement rating,

change management quality rating, commissioning planning rating, and startup duration.

Results: $R^2=0.687$, $F(6,82)=24.89$, $p<0.001$. Significant predictors were: user involvement ($\beta=0.421$, $p<0.001$), change management quality ($\beta=0.382$, $p<0.001$), and commissioning planning ($\beta=0.294$, $p=0.003$). Technology complexity, project value, and startup duration were not significant.

Interpretation: Technical performance (efficiency and modernization) depended heavily on organizational factors involving users in design, managing workforce change, and planning thorough commissioning rather than on technical factors like technology complexity. This finding highlights the sociotechnical nature of infrastructure projects.

These regression results provide strong evidence that project management practices particularly planning, coordination, user involvement, and change management drive performance outcomes more strongly than project characteristics. This finding is encouraging because management practices are controllable, whereas project characteristics are often determined by business needs.

5. Discussion

5.1 Principal Findings

This study investigated multi-million dollar infrastructure projects in Fortune 500 food manufacturing plants, examining performance outcomes, critical success factors, and barriers. Several principal findings emerge from the analysis.

First, project performance demonstrated considerable variation, with 70.8% of projects meeting or exceeding overall objectives while 29.2% underperformed. Safety performance was strongest (67.4% achieving targets), followed by modernization achievement (68.5%), while operational efficiency (52.8%) and cost/schedule performance (58-66%) proved more challenging. This finding

suggests that food manufacturing infrastructure projects generally succeed in safety and technology adoption but struggle more with technical performance and traditional project management metrics.

Second, critical success factors align with project management best practices but emphasize food industry-specific considerations. Executive leadership commitment, comprehensive front-end planning, cross-functional coordination, risk management, and clear governance emerged as most important. Notably, cross-functional coordination received exceptionally high importance ratings and showed the strongest correlation with safety performance ($r=0.682$), highlighting the critical role of operations, quality, and EHS involvement in food facility projects.

Third, barriers reflect food manufacturing's unique operating environment. Operational continuity requirements, regulatory compliance complexity, utility system integration, and workforce adaptation challenges represent the most impactful barriers all more problematic than generic project management issues like budget or timeline pressure. This finding emphasizes that food facility projects require specialized approaches addressing industry-specific constraints.

Fourth, relationships between success factors and performance outcomes provide evidence of causal mechanisms. Projects emphasizing front-end planning, cross-functional coordination, risk management, and change management achieved substantially better outcomes across multiple performance dimensions. These associations, combined with regression results showing management practices predict performance better than project characteristics, suggest that disciplined project management can substantially improve outcomes regardless of project complexity.

Fifth, adoption of certain project management approaches differs between high-performing and lower-performing projects. Cross-functional teams, commissioning planning, change management programs, lessons

learned documentation, and post-implementation reviews were significantly more common in high-performing projects. Interestingly, technical approaches (BIM, lean construction) showed no performance differences, suggesting implementation quality matters more than mere adoption or that these techniques require organizational capability development to deliver value.

5.2 Comparison to Existing Literature

These findings both align with and extend existing literature. Alignment with project management fundamentals importance of leadership, planning, coordination, governance confirms generalizability of core principles across contexts (Joslin and Müller, 2015; Too and Weaver, 2014). The strong correlation between front-end planning and cost/schedule performance ($r=0.489-0.521$) echoes findings from oil and gas and building construction research demonstrating that planning quality determines execution success (Hwang et al., 2017).

However, several findings extend beyond existing literature. The paramount importance of cross-functional coordination, particularly its strong correlation with safety performance ($r=0.682$), exceeds relationships typically reported in construction management research. This finding likely reflects food manufacturing's unique requirement to integrate food safety, worker safety, production, quality, and regulatory considerations simultaneously a complexity exceeding typical construction projects (Luning et al., 2008).

The prominence of operational continuity as a barrier ($M=7.93$, highest rating) emphasizes a constraint largely absent from greenfield construction literature. This finding aligns with limited research on hospital renovations (Kerosuo et al., 2015) but demonstrates even greater impact in food manufacturing contexts where production interruption costs can exceed \$1M per day (Mahalik and Nambiar, 2010).

The finding that change management quality predicts technical performance

(efficiency/modernization achievement, $\beta=0.382$) more strongly than technology complexity echoes sociotechnical systems theory (Baxter and Sommerville, 2011) but provides novel empirical evidence in food manufacturing infrastructure contexts. This result challenges technology-centric approaches that emphasize equipment selection over workforce preparation.

The relatively modest adoption of some practices particularly post-implementation reviews (29.2%) and lessons learned documentation (38.2%) despite their association with higher performance, suggests organizational learning gaps in the food manufacturing industry. This finding extends research on knowledge management in projects (Kotnour, 2000) into food manufacturing domains.

5.3 Practical Implications

These findings yield multiple practical implications for food industry executives, project managers, and engineering professionals.

For executives and strategic decision-makers: First, executive leadership commitment emerges as critically important ($M=4.71$) and correlated with overall success ($r=0.412$). Executives should provide visible support, remove organizational barriers, and hold project teams accountable for employing best practices. This finding justifies executive time investment in major projects despite competing demands.

Second, comprehensive front-end planning ($M=4.64$, strongly predicting cost/schedule performance) merits substantial investment. Companies should allocate 8-12% of total project budgets to planning phases, resist pressure to fast-track into construction, and ensure thorough feasibility studies, detailed design, and risk assessment before committing to execution. The cost of comprehensive planning is small relative to cost overrun risks from inadequate planning.

Third, cross-functional governance structures should be mandatory for major projects. Given the strong relationship between cross-

functional coordination and multiple performance outcomes, companies should establish steering committees with operations, engineering, quality, EHS, regulatory, and finance representation. These groups should meet regularly, have decision-making authority, and be held jointly accountable for outcomes.

Fourth, companies should develop organizational capabilities in change management, commissioning planning, and lessons learned processes practices strongly associated with performance but inconsistently adopted. This capability development requires training, methodology standardization, and cultural reinforcement rather than one-time implementation.

For project managers and execution teams:

First, early and continuous engagement with operations personnel is essential. User involvement strongly predicts technical performance ($\beta=0.421$), yet many projects inadequately engage end users during design. Project teams should include operations representatives in design reviews, conduct simulations or mockups for feedback, and provide extended training before startup.

Second, systematic risk management particularly addressing operational continuity, regulatory compliance, and utility integration should be central to project planning. Given these barriers' severe impacts, project teams should develop specific mitigation strategies including: coordination protocols with operations, early engagement with regulatory authorities, detailed utility surveys and capacity assessments, and contingency plans for inevitable disruptions.

Third, scope management discipline is critical. Scope changes correlated strongly with cost/schedule overruns ($r=-0.593$ to -0.627) and overall failure. Project teams should establish rigorous change control processes, educate stakeholders about change impacts, and resist scope expansion unless justified by clear business value. This discipline requires both process rigor and stakeholder management skills.

Fourth, contractor selection and management warrant substantial attention. Contractor performance significantly predicted cost/schedule outcomes ($\beta=0.312$) and safety performance ($\beta=0.398$). Companies should invest in thorough contractor qualification emphasizing food manufacturing experience, safety culture, and past performance rather than selecting primarily on low bid. During execution, active oversight and partnership approaches yield better outcomes than hands-off or adversarial relationships.

Fifth, commissioning and startup planning require explicit attention. Detailed commissioning planning significantly predicted technical performance ($\beta=0.294$) and differentiated high-performing from lower-performing projects. Project teams should develop comprehensive commissioning plans early in projects, allocate adequate time and resources, and engage operations personnel in testing and validation activities.

For engineering and consulting firms:

First, food manufacturing projects require specialized expertise beyond general industrial construction capability. Firms should develop competencies in sanitary design, regulatory compliance, allergen management, and operational continuity management. Generic construction expertise proves insufficient for food facility complexity.

Second, firms should emphasize front-end planning services, helping clients invest adequately in feasibility studies, detailed design, and risk assessment. Given planning quality's strong influence on outcomes, firms providing comprehensive planning services deliver substantial value justifying appropriate fees.

Third, building information modeling and other technical tools should be positioned as enablers of core success factors (coordination, risk management) rather than as standalone solutions. The study found no direct performance advantage from BIM adoption, likely because BIM's value depends on organizational capability to leverage it effectively. Firms should help clients develop

these capabilities rather than simply implementing tools.

5.4 Theoretical Implications

This research contributes to project management theory in several ways. First, it extends project performance measurement beyond traditional cost/schedule/scope to multidimensional outcomes encompassing safety, operational efficiency, and modernization effectiveness. This extension provides more comprehensive performance assessment aligned with strategic objectives rather than merely execution metrics.

Second, the research demonstrates that project management success factors are context-dependent. While core principles (leadership, planning, coordination) generalize, their relative importance and specific manifestations vary by industry context. In food manufacturing, cross-functional coordination assumes greater importance than in many contexts due to complexity of integrating food safety, worker safety, production, quality, and regulatory requirements. This finding suggests contingency approaches to project management rather than universal best practices.

Third, the strong influence of organizational factors (change management, user involvement, cross-functional coordination) on technical performance outcomes provides empirical support for sociotechnical systems perspectives (Baxter and Sommerville, 2011). Technical system performance depends fundamentally on organizational system quality a principle sometimes overlooked in technology-focused project approaches.

Fourth, the research identifies food manufacturing infrastructure projects as a distinct project type with unique characteristics warranting specialized management approaches. This contributes to project typology literature (Shenhar and Dvir, 2007) by defining food facility infrastructure projects as characterized by: operational continuity requirements, regulatory oversight intensity, food safety integration, sanitation

constraints, and workforce adaptation challenges.

5.5 Limitations

Several limitations warrant acknowledgment. First, the cross-sectional survey design captures perceptions and retrospective assessments rather than real-time objective data. While respondents had substantial experience and direct project involvement, recall bias and perceptual differences may affect accuracy. Longitudinal research tracking projects from inception through completion would provide more robust data but proves difficult given project durations (1-3 years) and confidentiality concerns.

Second, the sample focuses on Fortune 500 companies with sophisticated project management capabilities and substantial resources. Findings may not generalize to smaller food manufacturers with limited capital budgets, less experienced project teams, and simpler organizational structures. However, Fortune 500 companies conduct the majority of large infrastructure investment in the industry, making them appropriate focus for research on multi-million dollar projects.

Third, the relatively modest response rate (17.9%), while typical for executive-level industrial surveys (Mellahi and Harris, 2016), raises questions about non-response bias. Companies with poor project performance may be less likely to participate, potentially inflating success rates. However, the 29.2% underperformance rate and candid reporting of barriers suggest respondents provided honest assessments rather than presenting only successful projects.

Fourth, self-reported performance data may be subject to social desirability bias or measurement error. Respondents may inflate success rates or moderate failure severity. However, the variation in performance outcomes, the substantial proportions reporting underperformance, and the strong correlations between performance dimensions suggest reasonably accurate reporting. Future research using objective project data (actual

costs, schedules, incident reports) would strengthen findings.

Fifth, the study's quantitative emphasis provides limited insight into causal mechanisms and contextual nuances. Understanding why certain factors drive performance, how companies successfully implement best practices, and what approaches work in specific circumstances requires qualitative investigation through case studies or in-depth interviews. Mixed-methods research combining quantitative patterns with qualitative insights would provide richer understanding.

Finally, the study captures projects completed 2018-2023, a period including the COVID-19 pandemic's substantial disruptions to construction activity, supply chains, and workforce availability. Some barriers (supply chain disruptions, labor shortages) may reflect this unusual period rather than normal conditions. However, extended timeline (5 years) encompassing pre-pandemic, pandemic, and recovery periods should provide reasonably representative results.

Despite these limitations, the research provides valuable empirical evidence on a largely unstudied topic, enabling data-driven insights to inform billions of dollars of annual food manufacturing infrastructure investment.

6. Conclusions

This research investigated multi-million dollar infrastructure projects in Fortune 500 food manufacturing plants through comprehensive survey of 89 major projects across 28 companies. The study examined project performance outcomes, identified critical success factors and barriers, and analyzed relationships between management approaches and performance achievement. Several key conclusions emerge:

First, infrastructure projects in food manufacturing demonstrate mixed performance. While 70.8% of projects met or exceeded overall objectives, substantial proportions underperformed on cost (33.7% overran budgets by >10%), schedule (41.6% exceeded durations by >10%), and operational

efficiency (47.2% missed targets). Safety performance was strongest (67.4% achieving targets), reflecting industry prioritization of worker and food safety. This performance variation indicates both opportunity for improvement and the challenges inherent in modifying operating food facilities.

Second, critical success factors emphasize leadership, planning, coordination, risk management, and governance. Executive leadership commitment, comprehensive front-end planning, and cross-functional coordination emerged as most important. Cross-functional coordination showed particularly strong influence on safety performance, highlighting the imperative to integrate operations, quality, EHS, and regulatory perspectives throughout project lifecycles. These findings confirm generalizability of project management fundamentals while emphasizing food industry-specific adaptations.

Third, barriers reflect food manufacturing's unique operating environment. Operational continuity requirements, regulatory compliance complexity, utility system integration, and workforce adaptation challenges constitute the most impactful barriers more problematic than generic project issues. Projects that successfully navigate these industry-specific challenges achieve substantially better outcomes than those treating food facility projects as generic construction.

Fourth, certain project management approaches differentiate high-performing from lower-performing projects. Cross-functional teams, commissioning planning, change management programs, lessons learned documentation, and post-implementation reviews were significantly more common in successful projects. However, these practices remain inconsistently adopted industry-wide, representing opportunity for performance improvement through wider implementation.

Fifth, relationships between success factors and performance outcomes provide evidence that disciplined project management significantly improves results. Multiple

regression analysis revealed that management practices (planning quality, coordination effectiveness, change management) predict performance more strongly than project characteristics (size, complexity, duration). This finding is encouraging because management practices are controllable, suggesting that companies can substantially improve outcomes through capability development and process implementation.

Based on these findings, several recommendations emerge for food manufacturing companies undertaking infrastructure investments:

1. Invest comprehensively in front-end planning, allocating 8-12% of total project budgets to feasibility studies, detailed design, and risk assessment before committing to execution.
2. Establish cross-functional governance structures with operations, engineering, quality, EHS, regulatory, and finance representation, empowered with decision-making authority and held accountable for outcomes.
3. Develop organizational capabilities in change management, commissioning planning, and lessons learned processes through training, methodology standardization, and cultural reinforcement.
4. Engage operations personnel early and continuously throughout project lifecycles, incorporating their input in design and providing extensive training before startup.
5. Implement rigorous scope management discipline with formal change control processes, resisting expansion unless justified by clear business value.
6. Select contractors based on food manufacturing experience, safety culture, and past performance rather than primarily on low bid, and manage contractor relationships actively during execution.
7. Develop detailed commissioning plans early in projects, allocate adequate time and resources, and engage operations personnel in systematic testing and validation.
8. Conduct systematic post-implementation reviews capturing lessons learned and

applying insights to subsequent projects, closing the organizational learning loop.

The food manufacturing industry invests over \$21 billion annually in capital improvements, with Fortune 500 companies allocating hundreds of millions of dollars individually. Even modest improvements in project performance reducing cost overruns by 5 percentage points, improving schedule reliability by 10%, or increasing efficiency achievement rates by 15% translate to hundreds of millions of dollars of value creation annually industry-wide. This research provides evidence-based guidance enabling such improvements.

Future research should investigate several areas:

First, longitudinal studies tracking projects from inception through several years of operation would provide insights into long-term performance sustainability and identify factors differentiating projects that deliver sustained value from those showing initial success but long-term disappointment.

Second, comparative research examining infrastructure project management across food manufacturing, pharmaceutical, and chemical industries would identify which success factors and barriers are universal to regulated process industries versus food-specific, informing cross-industry learning.

Third, case study research providing in-depth examination of particularly successful and unsuccessful projects would illuminate causal mechanisms, contextual factors, and implementation approaches that quantitative surveys cannot adequately capture.

Fourth, investigation of emerging approaches artificial intelligence for project management, advanced analytics for risk prediction, virtual reality for design review and training would assess their applicability and value in food manufacturing infrastructure contexts.

Fifth, research examining how companies develop and sustain project management capabilities would guide organizational development efforts, identifying effective approaches to training, knowledge management, and culture change.

Finally, investigation of small and medium-sized food manufacturers' infrastructure project practices would assess whether findings from Fortune 500 companies generalize to smaller organizations or whether different approaches are needed given resource and capability constraints.

In conclusion, this research demonstrates that building safe, efficient, and modern food factories through multi-million dollar infrastructure projects is achievable but challenging. Success requires disciplined project management emphasizing leadership, planning, cross-functional coordination, risk management, and change management fundamentals that generalize from project management literature but must be adapted to food manufacturing's unique operational, regulatory, and technical environment. Companies that develop and consistently apply these capabilities achieve substantially better outcomes than those employing ad hoc approaches, creating competitive advantages through superior facility infrastructure that enables operational excellence for decades.

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